

# Services Engineer Job Interview Questions And Answers



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## Services Engineer Interview Questions And Answers Guide.

### Question - 1:

What is Fair value?

#### Ans:

Fair value is an average of market value and book value. Book value is the value given in the balance sheet of the company. Market value is the economic value which is also called as present value.

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### Question - 2:

How valuations are done?

#### Ans:

Valuation can be by several approaches. For example, asset based approach, earning based approach, market value based approach etc.

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### Question - 3:

What do you mean by profit maximization?

#### Ans:

Profit maximization is the indicator of economic efficiency. It includes measurement of success of business decisions. It is also a source of incentives.

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### Question - 4:

What is the meaning of value in a business?

#### Ans:

Value in simple means is a worth of an asset, security or a business. There are certain kinds of value like Market value, Intrinsic value, Liquidation value, replacement value etc.

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### Question - 5:

What kind of decisions a Finance Manager has to make in a firm?

#### Ans:

The main decision is financial analysis & performance appraisal, making financing decisions, Investing decisions and dividend decisions. He plays an important role in Financial Control, Dividend Decisions, Management of Income and Financial analysis. Besides he also plays an important role in amalgamation, reconstruction, liquidation decisions, continuous audits, co-ordination in funds, preparation of cost account and maintaining adequate liquidity.

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### Question - 6:

Give some examples of Functions of Finance?

#### Ans:

Determination of the financial requirements of the firm, obtaining necessary finance from the necessary sources at minimum possible cost & allocation of finance in different assets. In simple terms the finance functions are raising of funds, planning for funds and allocation & control of funds.

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### Question - 7:

Suppose you are starting a business. Which kind of sources of finance you will require to start your business as you need working capital and current assets?

#### Ans:

The arrangement of working capital and current assets can be done by short-term sources. The short term sources are trade credit, short term bank finance and also



public deposits.

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### Question - 8:

Compare the Cost of Debt Financing to Equity Financing?

**Ans:**

Another common question, since an important part of investment banking revolves around arranging financing for companies, is, "Which is more expensive, debt or equity financing?" The answer is the cost of equity is generally considered to be higher for two main reasons. First, the interest cost of debt financing is tax-deductible. Secondly, common stock investors generally command higher premiums since they are not guaranteed returns and are in the worst position in the event of liquidation. You can possibly pick up some extra credit points by qualifying your answer by noting that increasing D/E ratios eventually results in higher costs for both debt and equity.

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### Question - 9:

WHAT EXPERIENCE DO YOU HAVE IN THIS FIELD OR FOR FIELD SERVICE ENGINEER POSITION?

**Ans:**

\* Speak about specifics that relate to the position you are applying for. If you do not have specific experience, get as close as you can.  
\* If you are being asked this question from your employer then you can explain your experience. Tell the employer what responsibilities you were performing during your job. You can tell what programs you developed and what modules you worked on. What were your achievements regarding different programs.  
I have been working with computers since 2001. I also have a degree in network support/computer repair. I have built my last 3 computers, have work with Dell as an employee. So I have around 15 years experience working with computers.

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### Question - 10:

Behavioral Field Service Engineer interview questions:

**Ans:**

- \* What makes you feel proud about your job?
- \* What experience in your life has taught you the most?
- \* What training have you had for this job?
- \* What have been the most significant accomplishments in your life so far?
- \* What do you know about us as an organisation?
- \* Would you say that you can easily deal with high-pressure situations?
- \* Why aren't you earning more money at this stage of your career?

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### Question - 11:

Basic Service Engineer Job Interview Questions:

**Ans:**

- \* For what advice or assistance do fellow engineers turn to you?
- \* Tell me about the most challenging technical proposal you've ever written.
- \* What factors would you consider in building an engineering department from scratch?
- \* How do you communicate priority projects with a team of other engineers without making them feel overwhelmed?
- \* Describe a specific engineering project that you were responsible for that required a lot of interaction with a variety of people over a long period of time.
- \* What do you get out of engineering that you couldn't get from any other kind of work?
- \* Describe a typical day out in the field in your last or present job.
- \* What media contacts do you have that would help us market our technical products/services?
- \* What step-by-step criteria do you use to make difficult decisions that involve other engineers?
- \* To whom did you turn for help the last time that you ran into a major technical problem, and why did you choose that person?
- \* Give me two examples of technical decisions that you had to make on your last job.
- \* Tell me about a time when you had to make a difficult decision that affected the entire engineering department.
- \* In the field of engineering, priorities often change quickly. Give me an example of a time when that happened. How did you handle it?
- \* How can you best use your engineering education and prior work experience to help our company grow?
- \* How long have you been looking for an engineering spot? Have you had any job offers yet? If so, why are you still looking?
- \* Tell me about a time when you had to take disciplinary action with an engineer who reported to you.
- \* Tell me about the last time you lost your temper in the field.
- \* What personal characteristics do you feel are necessary to be a successful engineer?
- \* What single technical skill or ability is your best asset?
- \* What kind of hours did you typically work in your most recent engineering job?
- \* What kinds of information would you request or require before you felt you could do justice to a project assignment?
- \* Describe two specific technical contributions you would expect to make during the first six months on the job if you joined our company.
- \* Tell me about a time when you surpassed all expectations by going "above and beyond" for a client.
- \* What have you specifically done to make the work of the engineers who report to you easier?
- \* How do you feel about the workload in the engineering department on your present or previous job?

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### Question - 12:

General Field Service Engineer interview questions:

**Ans:**

- \* What do you do in leisure/spare time?
- \* Can you work under pressure? Give an example.
- \* What do you think determines progress in a good company?



- \* What can you do for us that someone else can not do?
- \* Why do you think you would like this type of work?
- \* What you have learned ever since you were born?
- \* What may cause your priorities to change in a retail environment?

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### Question - 13:

Sample Service Engineer Job Interview Questions:

#### Ans:

- \* Tell me about the most challenging engineering project that you have been involved with during past year.
- \* Describe the most significant written technical report or presentation that you had to complete.
- \* In your last engineering position, what were some of the things that you spent the most time on, and how much time did you spend on each?
- \* What do you enjoy most/least about engineering?
- \* What new engineering specialty skills have you developed during the past year?
- \* Do you have any patents? If so, tell me about them. If not, is it something you see yourself pursuing and why or why not?
- \* Think of a specific engineering project when you answer this question. What could you have done to be more successful in achieving your goal(s)?
- \* Describe a time when you confronted a problem that really tested your engineering know-how.
- \* What is your overall career objective? Do you see yourself working in engineering ten years from now? If not, what do you think you will be doing?
- \* Give me an example of a time in which you were effective in doing away with the "constant emergencies" and "surprises" that engineers often face.
- \* Describe a time when as a member of the engineering department, you were instrumental in building a good long-term relationship with another department within the company.
- \* Tell me about your greatest success in using the principles of logic to solve an engineering problem in your last job.
- \* Give me an example of a time when you applied your ability to use analytical techniques to define problems or design solutions.
- \* To what extent has your engineering background required you to be skilled in the analysis of technical reports or information?
- \* Describe a time when you used your engineering knowledge to solve a problem for which there appeared to be no answer.
- \* Tell me about a time when you became aware of a hazardous workplace condition. How did you handle it?
- \* Tell me about your experience in dealing with routine engineering work. How do you keep from getting bored?
- \* I expect the engineer that I hire for this position to be precise - detailed oriented in everything he or she does. What checks and balances do you use to make sure that you don't make mistakes?
- \* Give me an example of a time when you had to teach a skill to other engineers.
- \* Some of the best-engineered ideas are born out of an individual's ability to challenge, others' ways of thinking. Tell me about a time when you were successful in do this.
- \* On your last project assignment, what problems did you identify that had been previously overlooked?
- \* How has your present or last engineering job changed while you've held it?
- \* If I offer you a position as an engineer with us, how do you plan to get off to a jackrabbit start?
- \* Give me an example of something that you have learned from a mistake that you made on a job at a client site.
- \* Tell me about a time when a project team effort that you were involved in failed.

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### Question - 14:

Panel Field Service Engineer interview questions:

#### Ans:

- \* What has been your biggest professional disappointment?
- \* What are the qualities of a good Field Service Engineer?
- \* What is a typical career path in this job function?
- \* Do you have any other skills of Field Service Engineer experiences that we have not discussed?
- \* What are your salary increases?
- \* When was the last time you were in a crises?
- \* Describe some ideas that were implemented.

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### Question - 15:

Technical Knowledge based Service Engineer Interview Questions:

#### Ans:

- \* What is a 3-way handshake? Hint: TCP uses it.
- \* How do TCP/IP networks work?
- \* How does DNS work? Have you ever had DNS go down? When should you have backup DNS - have you ever had to set this up for a website?
- \* How does traceroute work?
- \* You have a MySQL DB, once you login how could you find out the schema of the db? (or any other set of basic SQL commands)

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### Question - 16:

Telephonic Field Service Engineer interview questions:

#### Ans:

- \* We have tried to hire people from your major before, and they never seem to work out.
- \* What will your last supervisor tell me are your two strongest areas?
- \* What training have you had for this job?
- \* What factors most influence your willingness to take a risk?
- \* What kinds of decisions are most difficult for you?
- \* What qualifications do you have that make you think that you will be successful?
- \* What contribution do you make to the department in which you work?

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### Question - 17:

Teamwork related Service Engineer Interview Questions:

#### Ans:

- \* How do you balance customer service skills and technical skills?
- \* Have you ever had to create a schedule for a project? What was the project? How did it go? Did you always hit your deadlines? If not, what did you learn from the experience?
- \* How do you like to work? By yourself, as a team? At home? At work? What are the conditions under which you do your best work?
- \* Tell me about a time when you "wowed" a customer.
- \* Are there any coworker behaviors that really drive you crazy? How do you deal with them?
- \* What makes you a great teammate? How do you think you could improve your soft skills to be an even better teammate?

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### Question - 18:

Difficult Field Service Engineer interview questions:

#### Ans:

- \* In your opinion, what is the difference between a vision and a mission?
- \* What specific skills acquired or used in previous jobs related to this position?
- \* Why haven't you found a position before now?
- \* Do you feel your GPA reflects your academic ability?
- \* What sort of decisions are easy for you to make?
- \* Why do you want to work here?
- \* Do you prefer oral or written communications?
- \*

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### Question - 19:

Cultural Service Engineer Interview Questions:

#### Ans:

- \* Where do you want to be in 5 years? How does this job/role fit into that vision?
- \* What would your last manager say about you? The good and the bad? How are you working to improve or mitigate the bad parts?
- \* When have you had the most fun at work?
- \* Tell me about a time you have gone over and above the call of duty.
- \* Which project is your biggest success and why?
- \* Have you ever read a book that made a big impact on you? What was it and what did you learn?
- \* Do you consider yourself weird? Why or why not?

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### Question - 20:

Group Based Field Service Engineer interview questions:

#### Ans:

- \* What techniques and tools do you use to keep yourself organized?
- \* What do you ultimately want to become?
- \* How do you manage your time?
- \* What has been your most successful Field Service Engineer experience in speech making?
- \* What is your expected salary?
- \* When you are not studying or working, what types of activities do you enjoy?
- \* What was the most complex assignment you have had?

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### Question - 21:

Some important questions asked Frequently by the HR for Service Engineer:

#### Ans:

- \* 1- Did you face any difficulty in finding this place?
- \* 2- Tell me something about your self.
- \* 3- Why does this role interest you? Or why have you applied for this job?
- \* 4- Why do you think should we take you for this job?
- \* 5- Are you an Introvert or Extrovert?
- \* 6- What is your greatest strength?

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### Question - 22:

WHAT HAVE YOU DONE TO IMPROVE YOUR KNOWLEDGE FOR FIELD SERVICE ENGINEER POSITION IN THE LAST YEAR?

#### Ans:

- \* Try to include improvement activities that relate to the job. A wide variety of activities can be mentioned as positive self-improvement. Have some good ones handy to mention.
  - \* Employers look for applicants who are goal-oriented. Show a desire for continuous learning by listing hobbies non-work related. Regardless of what hobbies you choose to showcase, remember that the goal is to prove self-sufficiency, time management, and motivation.
- Everyone should learn from his mistake. I always try to consult my mistakes with my kith and kin especially with elderly and experienced person. I enrolled myself into a course useful for the next version of our current project. I attended seminars on personal development and managerial skills improvement.



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**Question - 23:**

What is market value?

**Ans:**

Market value is the price which is present in market. It is different from intrinsic value which is a synonym to net Assets, Liquidation value is the value at wind up and Salvage value is the scrap value.

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**Question - 24:**

WHAT EXPERIENCE DO YOU HAVE IN THIS FIELD/FOR FIELD SERVICE ENGINEER?

**Ans:**

\* Speak about specifics that relate to the position you are applying for. If you do not have specific experience, get as close as you can.

\* If you are being asked this question from your employer then you can explain your experience. Tell the employer what responsibilities you were performing during your job. You can tell what programs you developed and what modules you worked on. What were your achievements regarding different programs.

I have been working with computers since 2001. I also have a degree in network support/computer repair. I have built my last 3 computers, have work with Dell as an employee. So I have around 15 years experience working with computers.

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**Question - 25:**

What does come under financial Control?

**Ans:**

The financial control involves Accounting functions, control planning and audit and tax Administration apart from this.

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**Question - 26:**

What Is the Best Way to Evaluate a Company With Negative Cash Flows?

**Ans:**

This is a commonly asked question precisely because it is about a situation commonly faced by investment bankers. The generally agreed-upon answer is that the best methods for evaluating companies with historically negative cash flow are discounted cash flow analysis or relative valuations such as the price-to-sales (P/S) ratio. You can expand on that answer by noting you consider it essential, in looking at a company with negative cash flows, to conduct a thorough fundamental analysis of the company and the current state of its industry rather than simply looking at a single evaluation metric.

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**Question - 27:**

Is there any difference between a finance manager and treasurer?

**Ans:**

The major functions of a treasurer are management of Cash, Management of Credit, Management of pensions and overlooking the banking transactions. He is subordinate to finance manager in big firms however the finance manager may perform the duty of a treasurer in small firms or vice versa.

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**Question - 28:**

Between DCF Analysis and Transaction or Public Comparables, Which Is Most Likely to Give the Highest Company Valuation?

**Ans:**

The fairly simple and straightforward answer to this question is it depends on variables such as the discount rate used in the DCF analysis, the choice of comparables, the strength or weakness of the industry, and the specific companies being compared. You could also note that generally, without considering any of these variables, comparable transactions analysis is likely to render the highest value simply because it includes a premium for equity investors.

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**Question - 29:**

Who is your ideal Boss?

**Ans:**

Try to strike a balance whereby you refer to your ability to work independently as well as your comfort with taking specific direction from a boss. Emphasize your adaptability by sharing how you have thrived with a variety of supervisory styles in your past.

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**Question - 30:**

What's your favorite animal?

**Ans:**

This is an out-of-the-box question and forces candidates to get creative.

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**Question - 31:**



Why should we hire you only?

**Ans:**

You must show your technical expertise during the interview. Before the interview you need to go through an aptitude test which is of a very basic level. Your detailed past experience will be checked during the interview. People are very nice during the interview.

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