

**Interview Questions Answers** 

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# **About Interview Questions Answers**

Interview Questions Answers . ORG is an interview preparation guide of thousands of Job Interview Questions And Answers, Job Interviews are always stressful even for job seekers who have gone on countless interviews. The best way to reduce the stress is to be prepared for your job interview. Take the time to review the standard interview questions you will most likely be asked. These interview questions and answers on Ogilvy CommonHealth will help you strengthen your technical skills, prepare for the interviews and quickly revise the concepts.

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Best Of Luck.

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### Question - 1:

What kind of work interests you the least In Ogilvy CommonHealth?

### Anc.

What bores you? What fails to challenge you? What fails to excite you?

View All Answers

### Question - 2:

Did you consider yourself a team player?

### Ans:

Of course you're a team player - who isn't. But a simple yes probably isn't the response the interviewer is looking for. Be ready to provide specific example of how you've worked as part of a cohesive team to get things accomplished and how you've focus on team performance rather than individual performance. Make sure not to brag as this will make it appear as that you're more concerned about your own performance and accomplishments than those of the team.

View All Answers

# Question - 3:

Why did you select the University \_\_\_\_\_?

# Ans

Discuss the academic program, the extracurricular program(s), the school spirit, the quality of your peers, and the professors.

View All Answers

# Question - 4:

What do you consider ethical spending on an expense account?

# Ans:

It depends on the role - but the better way to answer this is to ask the interviewer what their expectations are with regards to what the role can expense and then simply state that you'll stay within those parameters

View All Answers

# Question - 5:

How did you hear about the position In Ogilvy CommonHealth?

# Ans:

Another seemingly innocuous interview question, this is actually a perfect opportunity to stand out and show your passion for and connection to the company and for job In Ogilvy CommonHealth. For example, if you found out about the gig through a friend or professional contact, name drop that person, then share why you were so excited about it. If you discovered the company through an event or article, share that. Even if you found the listing through a random job board, share what, specifically, caught your eye about the role.

View All Answers

# Question - 6:

Give me a specific example of a time when you had to conform to a policy with which you did not agree?

# Ans:

You want to first understand why the policy was put into effect. From there, if you truly disagree with it, explain your position to your management. If they don't change it, then you must accept their decision and continue to work or the alternative decision would be to find a new job.

View All Answers



### Question - 7:

The change in the business industry now requires you to have a new set of skills you have to learn, how do you react to that?

### Anc.

First, find out which skills are the ones that you're currently lacking. Then identify what the steps would be to acquire/build those skills. Then take action to do so.

# View All Answers

# Question - 8:

What do you do in your spare time?

### Ans:

If you want to show your fun side, discuss your extracurricular activities. If you want to show your ambition, discuss the work / school projects you do in your spare time.

View All Answers

# Question - 9:

Tell me about a time when you were forced to make an unpopular decision?

### Ans:

Not every decision is popular. In fact, almost every decision is bound to make someone unhappy at some point. The key is to demonstrate how it impacted others positively and why you chose it.

View All Answers

### Question - 10:

How well do you know our company?

### Ans:

Well, a developed company that is gradually building their reputation in the competitive world.

View All Answers

# Question - 11:

How do you propose to compensate for your lack of experience?

### Ans:

The first thing you should do is discuss experience you have the interviewer is unfamiliar with. Once that is detailed, tell the person conducting the interview that you are able to learn new tasks and information in a reasonable period of time and possess a strong work ethic. However, only state this if you can live up to these expectations.

View All Answers

# Question - 12:

If you were interviewing someone for this position In Ogilvy CommonHealth, what traits would you look for?

# Ans:

This is where the interviewer tries to turn the tables on you. Answer confidently by stating 3 specific traits that are applicable to that job role. For example, a consulting job would likely look for someone who can think outside of the box.

After answering, ask them, "Am I spot on here and if not, what traits would you look for?"

View All Answers

# Question - 13:

What is your philosophy towards work?

# Δns·

This is typically a straightforward question that merits a straightforward answer. Do you have strong worth ethic? Will you do whatever it takes to make sure the job gets done? Just say so in your response. Keep it short, direct and positive.

View All Answers

# Question - 14:

What have you learned from mistakes on the job?

# Ans:

Candidates without specific examples often do not seem credible. However, the example shared should be fairly inconsequential, unintentional, and a learned lesson should be gleaned from it. Moving ahead without group assistance while assigned to a group project meant to be collaborative is a good example.

View All Answers

# Question - 15:

If the company you worked for was doing something unethical or illegal, what would you do?

# Ans

Report it to the leaders within the company. True leaders understand business ethics are important to the company's longevity

View All Answers



### Question - 16:

Tell me about a time you had to fire a friend?

### Ans:

Hopefully you've never had to do this, but if you did, talk about how hard it was personally to fire anyone but that you did it objectively.

View All Answers

# Question - 17:

What position do you prefer on a team working on a project?

### Ans:

Do not claim to be comfortable with a specific role if you in are in fact not comfortable with it. However, if you have no problem working in certain roles or situations, be sure to discuss this with the interviewer.

View All Answers

# Question - 18:

How do you think you might fit this position In Ogilvy CommonHealth?

### Ans:

An important part of research before the interview is what the company does and how the job role relates to that. This includes the company philosophy and working methods. Questions such as this seek to find out how a candidate will fit into the organisation In Ogilvy CommonHealth. Answer positively; including practical examples of how you anticipate you would perform in the new role.

View All Answers

### Question - 19:

Tell me about a time when you helped resolve a dispute between others?

### Ans:

Be sure to discuss a very specific example. Tell the interviewer what methods you used to solve the problem without focusing on the details of the problem.

View All Answers

# Question - 20:

What have you learned from mistakes on this job?

# Ans:

Candidates without specific examples often do not seem credible. However, the example shared should be fairly inconsequential, unintentional, and a learned lesson should be gleaned from it. Moving ahead without group assistance while assigned to a group project meant to be collaborative is a good example.

View All Answers

# Question - 21:

What would you like to avoid completely in your next job In Ogilvy CommonHealth?

# Ans

Bad business ethics, teammates / managers that are disrespectful / inconsiderate. But of course, this job wouldn't have things like this right?

View All Answers

# Question - 22:

How well do you perform under pressure?

# Ans

This is a fair question, as potential employers want to know if you're going to be able to get the job done even when things get a little bit stressful. You may say that you thrive under pressure or that you're able to get the job done even when things get a little bit stressful, just make sure to provide some real world examples of your ability to work under pressure in a prior job.

View All Answers

# Question - 23:

What do you know about our company?

# Ans:

You always want to make sure that you're pretty familiar with the company that you're interviewing with. Nothing looks worse than a candidate who knows nothing about the company they say they're interested in working for. Find out everything you can about the company, its culture and its goals. You will also want to know how the company is positioned in its market as well as who its major competitors are.

View All Answers

# Question - 24:

Do you know anyone that works with our company?

# Ans:

Sometimes companies have policies relating to the hiring of individuals related to current company employees. If you are related to anyone working for the company make sure you're aware of company policies before you enter the interview. If you have a friend or acquaintance working for the company make sure have good relationship with this individual before mentioning them.

# View All Answers

# Question - 25:

Basic 15 Interview Questions that Test Communication Skills In Ogilvy CommonHealth:

### Ans:

For most jobs, communication skills In Ogilvy CommonHealth are important. It's hard to work as a team if people aren't communicating well.

At some jobs, like customer service or sales, communication skills are an absolute essential.

These questions are meant to help gauge a candidate's ability to communicate.

- 1. How do you prefer to build rapport with others?
- 2. How would you go about simplifying a complex issue in order to explain it to a client or colleague?
- 3. How would you go about persuading someone to see things your way at work?
- 4. How would you go about explaining a complex idea/problem to a client who was already frustrated?
- 5. What would you do if you there was a breakdown in communication at work?
- 6. Talk about a successful presentation you gave and why you think it did well.
- 7. How would you explain a complicated technical problem to a colleague with less technical understanding?
- 8. Do you prefer written or verbal communication In Ogilvy CommonHealth?
- 9. Describe a time when you had to be careful talking about sensitive information. How did you do it?
- 10. What would you do if you misunderstood an important communication on the job?
- 11. Talk about a time when you made a point that you knew your colleagues would be resistant to.
- 12. Is it more important to be a good listener or a good communicator In Ogilvy CommonHealth?
- 13. Tell me about a time you had to relay bad news to a client or colleague.
- 14. Rate your communication skills on a scale of 1 to 10. Give examples of experiences that demonstrate the rating is accurate.
- 15. How have you handled working under someone you felt was not good at communicating?

### View All Answers

### Question - 26:

What motivates you to succeed?

### Ans:

Your interviewer will likely want to know the reasons why you will remain motivated to do your best during your employment with the company In Ogilvy CommonHealth. Perhaps you are interested in being challenged, but you may also have interest in being recognized for your hard work in the form of the number of sales you can attain. A great example answer for this question is "I always do my best in everything, including my job. I take pride in my success, and I also want the company for which I work to be successful. Being affiliated with a company that is known for its excellence is very important to me."

View All Answers

# Question - 27:

Describe your academic achievements?

# Ans:

Think of a time where you really stood out and shined within college. It could be a leadership role in a project, it could be your great grades that demonstrate your intelligence and discipline, it could be the fact that you double majored. Where have you shined?

View All Answers

# Question - 28:

Would you describe yourself as more analytical or interpersonal?

# Ans:

If you answer either, just make sure you explain why. For example, "I would consider myself to be more analytical because I'm good at examining a data set and then understanding how to interpret it in a business environment." or "I'm more of interpersonal person because I enjoy working and collaborating with my teammates and clients"

View All Answers

# Question - 29:

Do you like being around people?

# Ans

People skills are a necessity for medical assistants. When answering this question, be sure to show that you enjoy interacting and working with others and that you also derive great enjoyment from helping others. This will show that you are a team player and that you would be a valuable team member In Ogilvy CommonHealth.

View All Answers

# Question - 30:

What are your thoughts on failure?

# Ans:

Failure happens. It's a part of life. The key is understanding that you can't be perfect at everything and more importantly you're going to learn from failures to come out stronger.

View All Answers

# Question - 31:

If hired, how do you intend on making a difference with our company?

# Ans:



Dedicate myself to learn everything about the new company that I can, look for ways and ideas that could improve, processes, safety, removing obstacles from the associates, I want to advance within the company.

View All Answers

# Question - 32:

What are the qualities of a good leader In Ogilvy CommonHealth? A bad leader?

### Ano.

A good leader provides constructive criticism, motivates and inspires, coaches the mentee to be successful with their set of skills, and encourages them to push themselves. A bad leader only cares about his/her own interests and does not look out for the success of his/her staff.

View All Answers

### Question - 33:

What do you already know about our company?

### Ans:

Good reputation of a large home grown company that has various departments and product.

View All Answers

### Question - 34:

What types of books or magazines do you typically read?

### Ans:

Describe both your personal and professional favorites. If you happen to like professional books / magazines that relate to the industry of the company you're applying for - that's definitely worth highlighting.

View All Answers

### Question - 35:

What did you major in and why?

### Ans:

Tell them your major and the motivations behind why you chose it and how it's helped to prep your of this potential job.

View All Answers

# Question - 36:

Explain a time when you did not get along with your coworker?

# Ans:

I used to lock heads with a fellows. We disagreed over a lot of things - from the care of civilians to who got what shifts to how to speak with a victim's family. Our personalities just didn't mesh. After three months of arguing, I pulled her aside and asked her to lunch. At lunch, we talked about our differences and why we weren't getting along. It turns out, it was all about communication. We communicated differently and once we knew that, we began to work well together. I really believe that talking a problem through with someone can help solve any issue.

View All Answers

# Question - 37:

How do you inspire others to be better?

# Ans:

First, the key to inspiring others it to first understand what their goals and objectives are. Once you understand what people want, you can inspire them with a vision that aligns to what they care about. People generally care about having purpose, being successful (and being recognized for it), contributing in a meaningful way, and financial rewards (to a degree) and much more. Then once you understand what people set as goals, you can inspire them through 1:1 pep talks, a presentation to multiple people and so forth.

View All Answers

# Question - 38:

How have you shown yourself to be a leader?

# Ans:

Think about a time where you've rallied a group of people around a cause / idea / initiative and successfully implemented it. It could be a small or large project but the key is you want to demonstrate how you were able to lead others to work for a common cause.

View All Answers

# Question - 39:

What type of personalities do you work best with and why?

# Ans:

Think of which personalities you work best with (do you like outgoing, collaborative, personable working relationships and so forth?)

View All Answers

# Question - 40:

What other jobs are you applying for In Ogilvy CommonHealth?



### Ans:

If you're applying with other similar companies in a similar or the same industry, it's actually okay to state that as it shows you're valued and wanted.

View All Answers

# Question - 41:

Why were you fired?

### Ans:

OK, if you get the admittedly much tougher follow-up question as to why you were let go (and the truth isn't exactly pretty), your best bet is to be honest (the job-seeking world is small, after all). But it doesn't have to be a deal-breaker. Share how you've grown and how you approach your job and life now as a result. If you can position the learning experience as an advantage for this next job, even better.

View All Answer

# Question - 42:

Describe your work style?

### Ans:

Describe the positive aspects of your work style if possible, including: work ethic, attention to detail, interpersonal skills, skill sets (analytical or otherwise), leadership abilities, communication skills.

View All Answers

# Question - 43:

Tell me about the last time you missed a goal or deadline?

### Ans:

Unless you're a completely perfect person, chances are you've messed up before on a goal/deadline. If so, discuss how you fell short and what you would have done in retrospect to achieve it.

View All Answers

### Question - 44:

Did you get on well with your last manager?

### Ans:

A dreaded question for many! When answering this question never give a negative answer. "I did not get on with my manager" or "The management did not run the business well" will show you in a negative light and reduce your chance of a job offer. Answer the question positively, emphasizing that you have been looking for a career progression. Start by telling the interviewer what you gained from your last job In Ogilvy CommonHealth

View All Answers

# Question - 45:

What other companies are you interviewing at?

# Ans:

Be open and share if you are indeed interviewing elsewhere, but do it in a humble way. This way you don't seem arrogant and the interviewer knows your skills are valued by other companies. This also tends to make them want you more as they know they are competing for your services.

View All Answers

# Question - 46:

Why did you choose your major in college or tech school?

# Ans:

People usually choose their major based on their passions or the career path they want to head towards.

View All Answers

# Question - 47:

How do you deal with pressure or stressful situations?

# Ans:

Choose an answer that shows that you can meet a stressful situation head-on in a productive, positive manner and let nothing stop you from accomplishing your goals. A great approach is to talk through your go-to stress-reduction tactics (making the world's greatest to-do list, stopping to take 10 deep breaths), and then share an example of a stressful situation you navigated with ease.

View All Answers

# Question - 48:

Describe a time when you've been overwhelmed with work?

# Ans:

Show how you were able to over the "overwhelmed" feeling - by delegating tasks, getting people on your team to help you out, or by prioritizing your work and focusing on the most important issues first In Ogilvy CommonHealth.

View All Answers

# Question - 49:



Have you ever been fired and if yes, why?

### Ane

Answer this as positively as possible and try to avoid disparaging the company you had previously worked for. The key is to accept the fact that yes, you were fired, but you've learned from the mistakes that got you there and you're better now because of it. If you haven't been fired, well, then this question's a piece of cake isn't it?

# Question - 50:

What makes a product successful?

### Δns.

Basing on the monetization, these questions give you the chance to prove your personal try. Do not show extremely your optimism and pursue the unreality. Give your answers the reality.

It is useful to predict a five to ten- year- scenario of expectations in order to gain your targets that you set up and it is the period of time to see how your plans and targets are performed.

Therefore, the quality of the product and marketability of the mentioned industry need to be highlighted. This will help you to achieve the interviewer's attention and insurance to you personality and you can get the honest and long- term goals.

View All Answers

# Question - 51:

What is your desired salary In Ogilvy CommonHealth?

### Ans:

Bad Answer: Candidates who are unable to answer the question, or give an answer that is far above market. Shows that they have not done research on the market rate, or have unreasonable expectations.

Good answer: A number or range that falls within the market rate and matches their level of mastery of skills required to do the job.

View All Answers

### Question - 52:

How would you go about establishing your credibility quickly In Ogilvy CommonHealth with the team?

### Ans:

Fully understand my responsibilities, work hard and exceed expectations, learn as much as possible, help others as much as possible, understand what my teammates' goals and needs are, be on time, and gain a mentor.

View All Answers

# Question - 53:

Do you have good computer skills?

# Ans:

It is becoming increasingly important for medical assistants to be knowledgeable about computers. If you are a long-time computer user with experience with different software applications, mention it. It is also a good idea to mention any other computer skills you have, such as a high typing rate, website creation, and more.

View All Answers

# Question - 54:

Do you think a leader should be feared or liked?

# Ans:

Liked. You want to work harder for people that inspire and motivate you. Fear only lasts for so long.

View All Answers

# Question - 55:

Why do you want to work In Ogilvy CommonHealth for this organisation?

# Ans:

Being unfamiliar with the organisation will spoil your chances with 75% of interviewers, according to one survey, so take this chance to show you have done your preparation and know the company inside and out. You will now have the chance to demonstrate that you've done your research, so reply mentioning all the positive things you have found out about the organisation and its sector etc. This means you'll have an enjoyable work environment and stability of employment etc - everything that brings out the best in you.

View All Answers

# Question - 56:

What does quality work mean to you?

# Ans:

Quality work to be is about doing work to the require or set standard, which is very important when it comes to warehouse operations.

View All Answers

# Question - 57:

What are your salary expectations In Ogilvy CommonHealth?

# Ans:



This question is like a loaded gun, tricky and dangerous if you're not sure what you are doing. It's not uncommon for people to end up talking salary before really selling their skills, but knowledge is power as this is a negotiation after all. Again, this is an area where doing your research will be helpful as you will have an understanding of average salary.

One approach is asking the interviewer about the salary range, but to avoid the question entirely, you can respond that money isn't a key factor and you're goal is to advance in your career. However, if you have a minimum figure in mind and you believe you're able to get it, you may find it worth trying.

View All Answers

# Question - 58:

What techniques and tools do you use to keep yourself organized In Ogilvy CommonHealth?

### Ans:

Utilizing a calendar, having a notebook with your "to do" list, focusing on your top 3 priorities each and every day, utilizing a systematic way of storing documents on your computer (like box.net)

View All Answers

# Question - 59:

What do you think we could do better or differently?

### Ans:

This is a common one at startups. Hiring managers want to know that you not only have some background on the company, but that you're able to think critically about it and come to the table with new ideas. So, come with new ideas! What new features would you love to see? How could the company increase conversions? How could customer service be improved? You don't need to have the company's four-year strategy figured out, but do share your thoughts, and more importantly, show how your interests and expertise would lend themselves to the job.

View All Answers

# Question - 60:

Do you work well under pressure?

### Ans:

Yes.. When it comes down to the wire, the best thing I can to remain focused, have some flexibility, and understand priorities.. Giving them attention in the order they are needed.

View All Answers

# Question - 61:

What is your biggest achievement?

# Ans:

Quality work to be is about doing work to the require or set standard, which is very important when it comes to warehouse operations.

View All Answers

# Question - 62:

What schedule do you hope to work? Are you willing to work extra hours?

# Ans:

Be honest. If you really want the job and are willing to work any schedule needed, say so. If, however, you have no intention of working late hours or weekends, simply let the interviewer know the hours that you are available to work. The same applies to extra hours. You are more likely to be hired if you are willing to work any time you are needed. However, saying that you are willing and then complaining about the hours once you start working is a recipe for disaster.

View All Answers

# Question - 63:

What was the most important task you ever had?

# Ans:

There are two common answers to this question that do little to impress recruiters:

\* 'I got a 2.1'

\* 'I passed my driving test'

No matter how proud you are of these achievements, they don't say anything exciting about you. When you're going for a graduate job, having a degree is hardly going to make you stand out from the crowd and neither is having a driving licence, which is a requirement of many jobs.

View All Answers

# Question - 64:

How many square feet of pizza are eaten in the United States each month?

# Ans

This is a classic guesstimate question where you need to think aloud. And so first off you round the U.S. population to 300 million people (it's actually about 315 million but rounding will be much easier and your interviewer will not score you lower for rounding). Then estimate how many people eat pizza. A decent educated guess is two out of every three people, or 200 million. Now let's say the average pizza-eating person eats pizza twice a month, and eats two slices at a time. That's four slices a month. If the average slice of pizza is perhaps six inches at the base and 10 inches long, then the slice is 30 square inches of pizza. So, four pizza slices would be 120 square inches (30 times 4).

Since one square foot equals 144 square inches (12 times 12), let's assume that each person who eats pizza eats one square foot per month. Since there are 200 million pizza-eating Americans, 200 million square feet of pizza are consumed in the U.S. each month. To summarize: 300 million people in America, 200 million eat pizza, average slice of pizza is six inches at the base and 10 inches long or 30 square inches, average American eats four slices of pizza a month, four pieces times 30 square inches equals 120 square inches (one square foot is 144 square inches), so let's assume one square foot per person, and thus one square foot times 200 million people



equals 200 million square feet of pizza a month.

View All Answers

# Question - 65:

How long will it take for you to make a significant contribution?

### Δns·

First define significant contribution - once you do that - lay out a timeline plan in which you think you can achieve that.

View All Answers

### Question - 66:

How good are you at problem solving?

# Ans:

Describe the problem first and then discuss how you were able to fix it.

View All Answers

# Question - 67:

Does your boss know you're here today?

### Anc.

Usually, you probably haven't told your boss for obvious reasons. So it's ok to say that they do not. You don't want to upset the balance at your current job after all and nothing is guaranteed in an interview. The interviewer should understand this stance.

View All Answers

# Question - 68:

Where do you see yourself professionally five years from now In Ogilvy CommonHealth?

### Ans:

Demonstrate both loyalty and ambition in the answer to this question. After sharing your personal ambition, it may be a good time to ask the interviewer if your ambitions match those of the company.

View All Answers

# Question - 69:

Have you got any questions?

# Ans:

This is your final opportunity to persuade the interviewer that you are the right candidate for the job. Now is not the time to ask questions about holidays, pay or pensions - all these things can be asked later when you get an offer of employment. Now is the time to ask about any reservations that the interviewer may have about your suitability for the role. You will then give yourself one last chance to persuade the interviewer that you are the right candidate for the job.

Example Thank you. I think we have covered everything. Before we finish the interview I would like to take the opportunity to ask if you have any reservations about my suitability for this role?

View All Answers

# Question - 70:

What does "thinking outside the box" mean to you?

# Ans:

It means not doing things exactly the same way as everyone else. You've got to challenge the status quo and bring something new to the business.

View All Answers

# Question - 71:

Explain an idea that you have had and have then implemented in practice?

# Ans:

Often an interview guide will outline the so-called 'STAR' approach for answering such questions; Structure the answer as a situation, task, action, and result: what the context was, what you needed to achieve, what you did, and what the outcome was as a result of your actions.

View All Answers

# Question - 72:

Explain me about a time when you reached a goal within a tight deadline?

# Ans:

I work well under pressure to meet deadlines without jeopardizing the quality of my work. I have always worked in a fast pace environment where we are constantly under pressure to achieve best results within a time frame.

View All Answers

# Question - 73:

How much do you expect to get paid In Ogilvy CommonHealth?

# Ans:



For this be prepared and research salary to find out what similar positions are paying in your area before you go to the interview. Try to find this information out before giving your salary expectations. You can and should provide a range instead of an exact number. But again, don't say any numbers you're not comfortable with because if the employer offers you a salary at the lowest end of your range, you don't have much to negotiate with when it comes to getting a higher salary.

View All Answers

# Question - 74:

Do you have any question regarding this job In Ogilvy CommonHealth?

### Ans:

Never ask Salary, perks, leave, place of posting, etc. regarded questions. Try to ask more about the company to show how early you can make a contribution to your organization like. "Sir, with your kind permission I would like to know more about induction and developmental programs?" OR Sir, I would like to have my feedback, so that I can analyze and improve my strengths and rectify my shortcomings.

View All Answer

# Question - 75:

What features of your previous jobs have you disliked?

### Ans:

It's easy to talk about what you liked about your job in an interview, but you need to be careful when responding to questions about the downsides of your last position. When you're asked at a job interview about what you didn't like about your previous job, try not to be too negative. You don't want the interviewer to think that you'll speak negatively about this job or the company should you eventually decide to move on after they have hired you.

View All Answers

# Question - 76:

How would your friends describe you?

### Ans:

My friends would probably say that I'm extremely persistent - I've never been afraid to keep going back until I get what I want. When I worked as a program developer, recruiting keynote speakers for a major tech conference, I got one rejection after another - this was just the nature of the job. But I really wanted the big players - so I wouldn't take no for an answer. I kept going back to them every time there was a new company on board, or some new value proposition. Eventually, many of them actually said "yes" - the program turned out to be so great that we doubled our attendees from the year before. A lot of people might have given up after the first rejection, but it's just not in my nature. If I know something is possible, I have to keep trying until I get it.

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