# Vivid Seats Job Interview Questions And Answers



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# Vivid Seats Interview Questions And Answers Guide.

#### Question - 1:

Can you tell me a little about yourself?

#### Ans:

This question seems simple, so many people fail to prepare for it, but it's crucial. Here's the deal: Don't give your complete employment (or personal) history In Vivid Seats. Instead give a pitch-one that's concise and compelling and that shows exactly why you're the right fit for the job. Start off with the 2-3 specific accomplishments or experiences that you most want the interviewer to know about, then wrap up talking about how that prior experience has positioned you for this specific role.

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#### Question - 2:

How do you prioritize your work?

#### Ans:

Depends on the situation... I like to label certain tasks as either A B or C...A being the one that requires immediate attention, and C which are tasks that aren't urgent but eventually need to get done... I like to focus my work In Vivid Seats on the things that need to get done, and done quickly... While balancing the other work alongside our first priorities.

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#### Question - 3:

How do you think you might fit this position In Vivid Seats?

#### Ans:

An important part of research before the interview is what the company does and how the job role relates to that. This includes the company philosophy and working methods. Questions such as this seek to find out how a candidate will fit into the organisation In Vivid Seats. Answer positively; including practical examples of how you anticipate you would perform in the new role.

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#### Question - 4:

What are you looking for in a new position In Vivid Seats?

#### Ans:

I've been honing my skills In Vivid Seats for a few years now and, first and foremost, I'm looking for a position where I can continue to exercise those skills. Ideally the same things that this position has to offer. Be specific.

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#### Question - 5:

What can you offer me that another person can't?

#### Ans:

This is when you talk about your record of getting things done. Go into specifics from your resume and portfolio; show an employer your value and how you'd be an asset.

You have to say, "I'm the best person for the job In Vivid Seats. I know there are other candidates who could fill this position, but my passion for excellence sets me apart from the pack. I am committed to always producing the best results. For example..."

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#### Question - 6:

What did you like least about your last (or current) job In Vivid Seats?

#### Ans:

Don't vent or focus on the negative with brutally honest answers such as "My boss was a jerk," or "The company culture was too politically correct," or "They just weren't giving me the opportunity to take my career to the next level." Instead, keep the emphasis on the positive, even though there are sure to be things you weren't happy about.

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#### Question - 7:

How do you deal with pressure or stressful situations?

#### Ans:

Choose an answer that shows that you can meet a stressful situation head-on in a productive, positive manner and let nothing stop you from accomplishing your goals. A great approach is to talk through your go-to stress-reduction tactics (making the world's greatest to-do list, stopping to take 10 deep breaths), and then share an example of a stressful situation you navigated with ease.

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#### Question - 8:

How well do you know this industry?

#### Anc.

Two things businesses need to pay attention to in their industries are what their competition is doing and the customers. You may not always agree with your competitors but it is important to be aware of what changes they are making. Very well. I have been in the industry for over 6 years.

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#### Question - 9:

How would you describe your approach to Vivid Seats?

#### Ans:

In more general terms, a question such as this gives a candidate the opportunity to talk about their professional philosophy and skills. While the question is general in nature, the best answers are usually quite specific, picking one or two points and exemplifying them with instances from personal history.

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#### Question - 10:

How would you estimate the weight of the Chrysler building?

#### Ans:

This is a process guesstimate where the interviewer wants to know if you know what to ask. First, you would find out the dimensions of the building (height, weight, depth). This will allow you to determine the volume of the building. Does it taper at the top? (Yes.) Then, you need to estimate the composition of the Chrysler building. Is it mostly steel? Concrete? How much would those components weigh per square inch? Remember the extra step: find out whether you're considering the building totally empty or with office furniture, people, etc. If you're including the contents, you might have to add 20 percent or so to the building's weight.

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#### Question - 11:

Describe to me the position In Vivid Seats you're applying for?

#### Ans:

This is a "homework" question, too, but it also gives some clues as to the perspective the person brings to the table. The best preparation you can do is to read the job description and repeat it to yourself in your own words so that you can do this smoothly at the interview.

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#### Question - 12:

Do you have any questions for me?

#### Ans:

Good interview questions to ask interviewers at the end of the job interview include questions on the company growth or expansion, questions on personal development and training and questions on company values, staff retention and company achievements.

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#### Question - 13:

Give me an example of an emergency situation that you faced. How did you handle it?

#### Ans:

There was a time when one of my employers faced the quitting of a manager in another country. I was asked to go fill in for him while they found a replacement and stay to train that person. I would be at least 30 days. I quickly accepted because I knew that my department couldn't function without me.

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## Question - 14:

How would you observe the level of motivation of your subordinates?

#### Ans

Choosing the right metrics and comparing productivity of everyone on daily basis is a good answer, doesn't matter in which company you apply for a supervisory role.

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#### Question - 15:

How would your friends describe you?

#### Ans:

My friends would probably say that I'm extremely persistent - I've never been afraid to keep going back until I get what I want. When I worked as a program developer, recruiting keynote speakers for a major tech conference, I got one rejection after another - this was just the nature of the job. But I really wanted the big players - so I wouldn't take no for an answer. I kept going back to them every time there was a new company on board, or some new value proposition. Eventually, many of them actually said "yes" - the program turned out to be so great that we doubled our attendees from the year before. A lot of people might have given up after the first rejection, but it's just not in my nature. If I know something is possible, I have to keep trying until I get it.

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#### Question - 16:

Tell me something about your family background?

#### Ans:

First, always feel proud while discussing about your family background. Just simple share the details with the things that how they influenced you to work in an airline field.

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#### Question - 17:

What are your salary expectations In Vivid Seats?

#### Ans:

This question is like a loaded gun, tricky and dangerous if you're not sure what you are doing. It's not uncommon for people to end up talking salary before really selling their skills, but knowledge is power as this is a negotiation after all. Again, this is an area where doing your research will be helpful as you will have an understanding of average salary.

One approach is asking the interviewer about the salary range, but to avoid the question entirely, you can respond that money isn't a key factor and you're goal is to advance in your career. However, if you have a minimum figure in mind and you believe you're able to get it, you may find it worth trying.

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#### Question - 18:

What do you know about the company?

#### Ans:

Any candidate can read and regurgitate the company's "About" page. So, when interviewers ask this, they aren't necessarily trying to gauge whether you understand the mission-they want to know whether you care about it. Start with one line that shows you understand the company's goals, using a couple key words and phrases from the website, but then go on to make it personal. Say, "I'm personally drawn to this mission because..." or "I really believe in this approach because..." and share a personal example or two.

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#### Question - 19:

Why are you leaving your current job?

#### Ans:

This is a toughie, but one you can be sure you'll be asked. Definitely keep things positive-you have nothing to gain by being negative about your past employers. Instead, frame things in a way that shows that you're eager to take on new opportunities and that the role you're interviewing for is a better fit for you than your current or last position. For example, "I'd really love to be part of product development from beginning to end, and I know I'd have that opportunity here." And if you were let go? Keep it simple: "Unfortunately, I was let go," is a totally OK answer.

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#### Question - 20:

Are you planning to continue your studies and training In Vivid Seats?

#### Ans:

If asked about plans for continued education, companies typically look for applicants to tie independent goals with the aims of the employer. Interviewers consistently want to see motivation to learn and improve. Continuing education shows such desires, especially when potentials display interests in academia potentially benefiting the company.

Answering in terms of "I plan on continuing my studies in the technology field," when offered a question from a technology firm makes sense. Tailor answers about continued studies specific to desired job fields. Show interest in the industry and a desire to work long-term in said industry. Keep answers short and to the point, avoiding diatribes causing candidates to appear insincere.

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#### Question - 21:

How do you evaluate your ability to handle conflict?

#### Ans:

I pride myself on being a good problem solver. Through my previous job and management positions I have faced numerous conflicts in different situations, and my experiences have helped me to hone my issue resolution skills. I believe that it is important to get to and address the root of the issue, in a respectable manner.

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#### Question - 22:

How do you keep each member of the team involved and motivated?

#### Ans

Many managers mistakenly think that money is the prime motivator for their employees. However, according to surveys by several different companies, money is consistently ranked five or lower by most employees. So if money is not the best way to motivate your team, what is?

Employees' three most important issues according to employees are:

- \* Respect
- \* A sense of accomplishment
- \* Recognition

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#### Question - 23:

Why do you want to work for this company?

Again be honest. The interviewer will be able to sense very quickly if you're be disingenuous. Your answer should be base on your person reasons, career aspirations as well as research you've performed on the company. The most important thing you should do is make sure to relate your answer to your long-term career goals.

#### Question - 24:

Describe your work ethic?

While discussing this, be sure to stress specific examples of what you bring to the company. Good qualities include resolve to fulfill job responsibilities, optimism, and a desire to be as efficient as possible while at work.

View All Answers

#### Question - 25:

Why are you interested in working In Vivid Seats for [insert company name here]?

#### Ans:

Bad Answer: They don't have a good reason, or provide a generic answer, "I think it represents a great opportunity."

Good answer: One that shows they've done research on the company, and are truly excited about specific things they can do at the job. This not only shows enthusiasm for the work and basic preparation skills, gives you clues about the cultural fit.

View All Answers

#### Question - 26:

Explain me what do you know about our company?

#### Ans:

Bad Answer: They don't know much about the company. If a candidate is serious and enthusiastic, they should have done some basic research.

Good answer: An answer that shows they've really done their homework and know what the company does, any important current events that involve the company, and the work culture.

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#### Question - 27:

Basic 15 Interview Questions that Test Communication Skills In Vivid Seats:

#### Ans:

For most jobs, communication skills In Vivid Seats are important. It's hard to work as a team if people aren't communicating well. At some jobs, like customer service or sales, communication skills are an absolute essential.

These questions are meant to help gauge a candidate's ability to communicate.

- 1. How do you prefer to build rapport with others?
- 2. How would you go about simplifying a complex issue in order to explain it to a client or colleague?
- 3. How would you go about persuading someone to see things your way at work?
- 4. How would you go about explaining a complex idea/problem to a client who was already frustrated?
- 5. What would you do if you there was a breakdown in communication at work?
- Talk about a successful presentation you gave and why you think it did well.
- 7. How would you explain a complicated technical problem to a colleague with less technical understanding?
- 8. Do you prefer written or verbal communication In Vivid Seats?
- 9. Describe a time when you had to be careful talking about sensitive information. How did you do it?
- 10. What would you do if you misunderstood an important communication on the job?
- 11. Talk about a time when you made a point that you knew your colleagues would be resistant to.
- 12. Is it more important to be a good listener or a good communicator In Vivid Seats?
- 13. Tell me about a time you had to relay bad news to a client or colleague. 14. Rate your communication skills on a scale of 1 to 10. Give examples of experiences that demonstrate the rating is accurate.
- 15. How have you handled working under someone you felt was not good at communicating?

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#### Question - 28:

Your coworker highlights your mistakes in front of everyone, how do you handle the situation?

Admit to the mistake without being emotional, but then discuss how you are being proactive in getting it fixed. Lastly, pull the co-worker aside later on to tell them that you'd appreciate it if they gave you the feedback 1:1 first before throwing you under the bus.

View All Answers

#### Question - 29:

You notice there are too many non productive internal meetings being held, what do you do?

#### Anc

Reach out to your boss and let him know that first you value his leadership and organization but that you are being overwhelmed with the amount of non productive internal meetings.

View All Answers

#### Question - 30:

The change in the business industry now requires you to have a new set of skills you have to learn, how do you react to that?

#### Ans:

First, find out which skills are the ones that you're currently lacking. Then identify what the steps would be to acquire/build those skills. Then take action to do so.

View All Answers

#### Question - 31:

If you felt like you were hitting the proverbial "wall" and getting burned out, what would you do to re-energize yourself?

#### Ans:

Take a break to rest. Work in smaller increments of time to increase focus with breaks in between. Delegate tasks to those that are willing to help.

View All Answers

#### Question - 32:

What is your typical way of dealing with conflict? Give me an example?

#### Ans:

First, find out what the root of the problem is. Second, determine the best steps to remediation with the best possible outcome. Third, take action to put remediation plans in place.

View All Answers

#### Question - 33:

Describe a time when you put your needs aside to help a co-worker understand a task. How did you assist them? What was the result?

#### Ans:

The key is to show that the mentoring of a co-worker was first a higher priority than the task you had at hand (remember, you want to show that you focus on highest priority tasks first). Then, describe in detail how you helped them not only complete the task but learn to do it on their own. You want to teach them HOW to fish and not to simply fish for them.

View All Answers

#### Question - 34:

Describe your work style?

#### Ans:

Describe the positive aspects of your work style if possible, including: work ethic, attention to detail, interpersonal skills, skill sets (analytical or otherwise), leadership abilities, communication skills.

View All Answers

#### Question - 35:

Why do you want to work in this industry In Vivid Seats?

#### Ans:

Make sure you research the industry first. Then find at least 3 core things about that industry that you're passionate about (for example: how their solutions impact clients, their culture, the leadership, etc)

View All Answers

## Question - 36:

What did you major in and why?

#### Ans:

Tell them your major and the motivations behind why you chose it and how it's helped to prep your of this potential job.

View All Answers

## Question - 37:

What type of personalities do you work best with and why?

#### Ans

Think of which personalities you work best with (do you like outgoing, collaborative, personable working relationships and so forth?) *View All Answers* 

## Question - 38:

What are three positive characteristics you wish you had?

#### Ans:

The key here is to be honest about your wish list but then to describe how you plan on developing or growing those characteristics so that it becomes a reality. For example, I wish I had a stronger work ethic and I am reading a book right now about how to instill a better discipline around getting work done efficiently.

View All Answers

#### Question - 39:

Describe your vision of your perfect dream job?

#### Ans:

Ideally, the role you're applying for either is that dream job or will help you get to it. If it's going to help you get there, describe the elements of that job role that you are passionate about so that it ties to the vision of what your dream job is. Be honest and talk about the type of work environment, management team / leadership, coworkers, culture, vision and products/services you'd like your dream job to entail.

View All Answers

#### Question - 40:

What will your ramp time be before you become a meaningful contributor?

#### Ans:

Companies want staff that can ramp quickly, but also want people who are realistic. So take into consideration how intense the job is and then give a good answer. For example, if you have simple responsibilities that don't require a huge development curve, then your ramp time will probably be shorter. If it's a complex set of skills that you need to develop, then your ramp time could be longer - the key is you have to explain why you believe that ramp time should be.

View All Answers

#### Question - 41:

Would you describe yourself as more analytical or interpersonal?

#### Ans:

If you answer either, just make sure you explain why. For example, "I would consider myself to be more analytical because I'm good at examining a data set and then understanding how to interpret it in a business environment." or "I'm more of interpressonal person because I enjoy working and collaborating with my teammates and clients"

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#### Question - 42:

Give me an example of when you competed hard and won?

#### Ans:

You can reference many different areas here when discussing a story of where you won in competition: Work experience (ideal), sports, clubs, classes, projects.

View All Answers

#### Question - 43:

What would you like to have accomplished by the end of your career?

#### Ans:

Think of 3 major achievements that you'd like to accomplish in your job when all is said and done - and think BIG. You want to show you expect to be a major contributor at the company. It could be creating a revolutionary new product, it could be implementing a new effective way of marketing, etc.

View All Answers

## Question - 44:

Describe to me a time where you had to make a hard decision In Vivid Seats?

#### Ans:

Hard decisions are hard for a reason. It could dramatically effect the company. It could affect other workers. So if you have a story about how you made a hard decision and had a good outcome, share that. If you have one where the outcome wasn't great, explain how you would have changed the way you approached the decision to show you learned how to improve.

View All Answers

#### Question - 45:

How well do you multi-task?

#### Ans:

Multi-tasking is an important part of most jobs. You want to show that you're good at it but not overwhelmed with it. So discuss just a few things you can multi-task well on - for example: "I'm good at multi tasking between work email and working on projects In Vivid Seats and the reason it because I'm good at prioritizing my work emails.

View All Answers

#### Question - 46:

How open are you to relocation?

#### Ans:

If you're not, then say you're not. Don't lie about it just to get the job. There's no point if you won't move for the job anyway and lying is unethical. If you are open to relocation In Vivid Seats, let them know which areas you'd be willing to relocate to.

#### View All Answers

#### Question - 47:

What general trends do you see in our industry?

#### Ans:

Examine what's happened in the industry in the last 5 - 10 years and how it's evolved and then look at what both the company and analysts are saying about the future of that industry in which that company competes in. Read trade magazines / online sources in that industry as well to make sure you stay up to date on trends.

View All Answers

#### Question - 48:

What other jobs are you applying for In Vivid Seats?

#### Anc.

If you're applying with other similar companies in a similar or the same industry, it's actually okay to state that as it shows you're valued and wanted.

View All Answers

#### Question - 49:

Give me a few examples of how you're results oriented?

#### Ans:

Make you give an example where you discuss details and metrics. For example, I was a tutor in my last job and mentored 5 students on their SAT test taking skills and raised their scores by 15% on average after a 3 month teaching stint.

View All Answers

#### Question - 50:

If I talked to your three biggest fans, who would they be and why?

#### Ans:

If you can reference three professionals with executive titles (CXO, VP, Director, Manager), that carries a lot of weight. Make sure you highlight how you've helped them achieve their biggest objectives and how that's made them your fan.

View All Answers

#### Question - 51:

What would you do if our competitor offered you a position In Vivid Seats?

#### Ans:

I would weigh the offer and consider it, however, this company and this role is my first choice.

View All Answers

#### Question - 52:

Describe a time when you've been overwhelmed with work?

#### Ans:

Show how you were able to over the "overwhelmed" feeling - by delegating tasks, getting people on your team to help you out, or by prioritizing your work and focusing on the most important issues first In Vivid Seats.

View All Answers

#### Question - 53:

If you had to choose one, would you consider yourself a big-picture person or a detail-oriented person?

#### Ans:

Both are important. You need to stress that. However, if you could only choose one, ask yourself In Vivid Seats - do you like to be "in the weeds" with your work, or do you want to be the one painting the vision?

View All Answers

#### Question - 54:

What is your greatest achievement outside of work In Vivid Seats?

#### Ans:

This is a great opportunity for you to discuss how you've given back to the community, how you've achieved in a competitive extracurricular activity (think sports or clubs), how you've mentored others, and so forth.

View All Answers

#### Question - 55:

There's no right or wrong answer, but if you could be anywhere in the world right now, where would you be?

#### Ans:

Just be honest about where you'd like to be - you never know - you may end up bonding with the interviewer with the location. However, you want to stress that you want to work out of the location that you're interviewing for.

#### View All Answers

#### Question - 56:

What do you see yourself doing within the first 30 days of this job?

#### Ans:

Typically the first 30 days are designed for you to learn as much as possible In Vivid Seats. Work hard to get to know your teammates, how they work together, and how you can make the biggest impact.

View All Answers

#### Question - 57:

If selected for this position In Vivid Seats, can you describe your strategy for the first 90 days?

#### Anc.

This depends on the job role. Make sure you break it down into

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#### Question - 58:

How do you take "No" for an answer?

#### Anc.

You want to be persistent enough to understand why someone is saying no so that you could potentially convince them otherwise with a sound reason. However, if they are still saying "no" to you, then you need to humbly accept their position and move on.

View All Answers

#### Question - 59:

What does "thinking outside the box" mean to you?

#### Ans:

It means not doing things exactly the same way as everyone else. You've got to challenge the status quo and bring something new to the business.

View All Answers

#### Question - 60:

Describe some problems you encountered in your most recent position In Vivid Seats and how you resolved them?

#### Ans:

Discuss your work experiences. The key is to show you're calm under pressure and can handle sensitive situations with a clear train of thought.

View All Answers

#### Question - 61:

Who has been an inspiration for you?

#### Δns

Cite your role models (possible examples could be your parents, people successful in the industry, world leaders, etc)

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#### Question - 62:

Rate yourself on a scale of 10?

#### Ans:

If you truly believe you're a 10, you better be able to explain why with examples / stories. If you believe you're a great contributor and have room to grow, say 8 or 9 If you're below that, explain what you would do to improve yourself to get the ranking you believe you can be.

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#### Question - 63:

Tell me about the last time you missed a goal or deadline?

#### Ans

Unless you're a completely perfect person, chances are you've messed up before on a goal/deadline. If so, discuss how you fell short and what you would have done in retrospect to achieve it.

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#### Question - 64:

What was the biggest professional risk you have taken and what was the outcome?

#### Ans:

First discuss how you weighed the pros and cons of the risk and the results you'd believe you could achieve. Then discuss the action plan you put into place for it and outline that step by step. Then discuss the outcome and if it wasn't optimal talk about what you would do differently in hindsight.

View All Answers



#### Question - 65:

Tell me about the last time you had to work with someone inside or outside of your department to accomplish a goal?

Show that you were communicative with that person and that you were able to collaborate effectively in sharing ideas and work tasks. They want to see that you can be a team player.

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