# Import Director Job Interview Questions And Answers



**Interview Questions Answers** 

http://interviewquestionsanswers.org/

# **About Interview Questions Answers**

Interview Questions Answers. ORG is an interview preparation guide of thousands of Job Interview Questions And Answers, Job Interviews are always stressful even for job seekers who have gone on countless interviews. The best way to reduce the stress is to be prepared for your job interview. Take the time to review the standard interview questions you will most likely be asked. These interview questions and answers on Import Director will help you strengthen your technical skills, prepare for the interviews and quickly revise the concepts.

If you find any **question or answer** is incorrect or incomplete then you can **submit your question or answer** directly with out any registration or login at our website. You just need to visit <u>Import Director Interview Questions And Answers</u> to add your answer click on the *Submit Your Answer* links on the website; with each question to post your answer, if you want to ask any question then you will have a link *Submit Your Question*; that's will add your question in Import Director category. To ensure quality, each submission is checked by our team, before it becomes live. This <u>Import Director Interview preparation PDF</u> was generated at **Wednesday 6th September, 2017** 

You can follow us on FaceBook for latest Jobs, Updates and other interviews material. <a href="https://www.facebook.com/InterviewQuestionsAnswers.Org">www.facebook.com/InterviewQuestionsAnswers.Org</a>

Follow us on Twitter for latest Jobs and interview preparation guides. <a href="http://twitter.com/InterviewQA">http://twitter.com/InterviewQA</a>

If you need any further assistance or have queries regarding this document or its material or any of other inquiry, please do not hesitate to contact us.

Best Of Luck.

Interview Questions Answers.ORG Team <a href="http://InterviewQuestionsAnswers.ORG/">http://InterviewQuestionsAnswers.ORG/</a> Support@InterviewQuestionsAnswers.ORG

# Import Director Interview Questions And Answers Guide.

#### Question - 1:

How do you measure success?

#### Ans:

There may be several good answers. Some include: you're able to set realistic, yet aggressive goals that push you and you're able to achieve them, you go the extra mile on all projects, client satisfaction is high, your boss is elated at your performance on all projects, etc.

View All Answers

#### Question - 2:

What can you offer us that someone else can not?

#### Ans:

Bad Answer: Going negative - if the candidate starts trash talking other candidates, it's a sure sign of a bad attitude. Also, if they can't provide a solid answer, it may show that they lack thorough knowledge of the skills the job requires, and an understanding of where they fit in.

Good answer: The candidate can name specific skills, abilities or understandings they have that apply directly to the job that other candidates are unlikely to have, or are in short supply.

View All Answers

# Question - 3:

What motivates you?

# Ans:

I've always been motivated by the challenge - in my last role, I was responsible for training our new recruits and having a 100% success rate in passing scores. I know that this job is very fast-paced and I'm more than up for the challenge. In fact, I thrive on it.

View All Answers

# Question - 4:

What education or training have you had that makes you fit for this profession As Import Director?

# Ans:

This would be the first question asked in any interview. Therefore, it is important that you give a proper reply to the question regarding your education. You should have all the documents and certificates pertaining to your education and/or training, although time may not allow the interviewer to review all of them.

View All Answers

# Question - 5:

Are you currently looking at other job opportunities?

# Ans:

Just answer this question honestly. Sometime an employer wants to know if there are other companies you're considering so that they can determine how serious you are about the industry, they're company and find out if you're in demand. Don't spend a lot of time on this question; just try to stay focused on the job you're interviewing for.

View All Answers

# Question - 6:

Describe a time when you anticipated potential problems and developed preventive measures?

# Ans:

The key here is to show that you were proactive. How did you find out about the potential problems? How did you address it quickly?

View All Answers

# Question - 7:

Tell me about a time when you were forced to make an unpopular decision?



# **Import Director Interview Questions And Answers**

#### Ans:

Not every decision is popular. In fact, almost every decision is bound to make someone unhappy at some point. The key is to demonstrate how it impacted others positively and why you chose it.

View All Answers

#### Question - 8:

How do you think your colleagues at your last job would describe you?

#### Ans:

While your CV will say a lot about your work history As Import Director, the interviewer will most likely look for greater detail with questions such as this. Be positive about previous experience, highlighting your own strengths.

View All Answers

# Question - 9:

Why are you leaving last job?

#### Δne·

Although this would seem like a simple question, it can easily become tricky. You shouldn't mention salary being a factor at this point As Import Director. If you're currently employed, your response can focus on developing and expanding your career and even yourself. If you're current employer is downsizing, remain positive and brief. If you employer fired you, prepare a solid reason. Under no circumstance should you discuss any drama or negativity, always remain positive.

View All Answers

#### Question - 10:

Tell me about a time when you helped resolve a dispute between others?

#### Ans:

Be sure to discuss a very specific example. Tell the interviewer what methods you used to solve the problem without focusing on the details of the problem.

View All Answers

#### Question - 11:

What makes you right for this position?

#### Ans:

This question can be tricky because you need to show your worth As Import Director without sounding cocky or arrogant. Research the business ahead of time and become familiar with its mission and values. Take the time to figure out how your personal qualities fit the needs of the business and use that fit to provide your answer.

View All Answers

# Question - 12:

Did you consider yourself a team player?

# Ans

Of course you're a team player - who isn't. But a simple yes probably isn't the response the interviewer is looking for. Be ready to provide specific example of how you've worked as part of a cohesive team to get things accomplished and how you've focus on team performance rather than individual performance. Make sure not to brag as this will make it appear as that you're more concerned about your own performance and accomplishments than those of the team.

View All Answers

# Question - 13:

Tell us about a suggestion you have made that has benefited an organization you've worked for?

# Ans:

This is another opportunity to show the interviewer what you're capable of so make sure to be prepared for this type of question. Have an example ready and make sure its an example of a suggestion you've made that was accepted and that have positive influence. If you can come up with an example that relates to the position you're applying for that would be even better.

View All Answers

# Question - 14:

What qualities do you look for in a boss?

# Ans:

Remain optimistic and do not be too specific. Good attributes include moral character, honesty, and intelligence since managers usually believe they possess these qualities.

View All Answers

# Question - 15:

Do you know anyone that works with our company?

# Ans:

Sometimes companies have policies relating to the hiring of individuals related to current company employees. If you are related to anyone working for the company make sure you're aware of company policies before you enter the interview. If you have a friend or acquaintance working for the company make sure have good relationship with this individual before mentioning them.

#### Question - 16:

If you were hiring a person for this job As Import Director, what would you look for?

#### Anc.

Discuss qualities you possess required to successfully complete the job duties.

View All Answers

#### Question - 17:

Tell me about a time when you had to use your presentation skills to influence someone's opinion As Import Director?

#### Ans:

Example stories could be a class project, an internal meeting presentation, or a customer facing presentation.

View All Answers

# Question - 18:

Can you describe your ideal boss/supervisor?

#### Ans:

During the interview As Import Director process employers will want to find out how you respond to supervision. They want to know whether you have any problems with authority, If you can work well as part of a group (see previous question) and if you take instructions well etc.

Never ever, criticize a past supervisor or boss. This is a red flag for airlines and your prospective employer will likely assume you are a difficult employee, unable to work in a team or take intruction and side with your former employer.

View All Answers

#### Question - 19:

What have you done to improve your skills over the past year As Import Director?

#### Ans:

You'll want to be prepare with some very specific examples of what you've done over the last year and what you're currently doing to improve your professional knowledge and skill set as well as anything else you're doing the shows self improvement.

View All Answers

# Question - 20:

What's your management style?

# Ans:

The best managers are strong but flexible, and that's exactly what you want to show off in your answer. (Think something like, "While every situation and every team member requires a bit of a different strategy, I tend to approach my employee relationships as a coach...") Then, share a couple of your best managerial moments, like when you grew your team from five to 15 or coached an underperforming employee to become the company's top employee.

View All Answers

# Question - 21:

When were you most satisfied in your job As Import Director?

# Ans:

I'm a people person. I was always happiest and most satisfied when I was interacting with community residents, making sure I was able to meet their needs and giving them the best possible comfort in a tough situation. It was my favorite part of the job, and it showed. Part of the reason I'm interested in this job is that I know I'd have even more interaction with the public, on an even more critical level.

View All Answers

# Question - 22:

Tell me a difficult situation you have overcome in the workplace?

# Ans:

Conflict resolution, problem solving, communication and coping under pressure are transferable skills desired by many employers As Import Director. Answering this question right can help you demonstrate all of these traits.

- \* Use real-life examples from your previous roles that you are comfortable explaining
- \* Choose an example that demonstrates the role you played in resolving the situation clearly
- \* Remain professional at all times you need to demonstrate that you can keep a cool head and know how to communicate with people

View All Answers

# Question - 23:

What do you consider ethical spending on an expense account?

# Δns

It depends on the role - but the better way to answer this is to ask the interviewer what their expectations are with regards to what the role can expense and then simply state that you'll stay within those parameters

View All Answers

#### Question - 24:

Do you consider yourself successful?

#### Ans:

You should always answer yes to this question. Briefly explain why without going on and on. If you communicate that you're more successful than you really are you may come off as arrogant or unrealistic. A goof explanation is that you have set professional goals and that you have met some of these goals and are on track to meet more in the near future.

View All Answers

# Question - 25:

What experience do you have As Import Director?

#### Ans:

The employer would want to know that not only you can do the job but you can make the difference and bring significant contribution - Simple as that.

No doubt that this is your time to perform and present yourself - You have to introduce/sell yourself to the interviewer. Prepare your answer based on your qualification, professional experience and what you've already achieved in your previous jobs. This is your time to express why you think that your professional abilities fit into the job and its requirements.

Top 10 employment experience you'd want to review:

- \* Companies you worked for with dates
- \* The positions you've held
- \* Key projects and responsibilities
- \* Achievements
- \* Coursework & continues education
- \* Expertise
- \* Tools you used (software, hardware)
- \* Knowledge of languages
- \* Engagement with customers and key industry leaders
- \* Team work you were involved (and your contribution)

View All Answers

#### Question - 26:

What other companies are you interviewing at?

#### Anc.

Be open and share if you are indeed interviewing elsewhere, but do it in a humble way. This way you don't seem arrogant and the interviewer knows your skills are valued by other companies. This also tends to make them want you more as they know they are competing for your services.

View All Answers

# Question - 27:

If hired, how do you intend on making a difference with our company?

# Ans:

Dedicate myself to learn everything about the new company that I can, look for ways and ideas that could improve, processes, safety, removing obstacles from the associates, I want to advance within the company.

View All Answers

# Question - 28:

Suppose there are three light switches outside a room. Inside is a single light bulb, controlled by one of the three switches. You need to determine which switch operates the bulb. You can turn the switches on and off as many times as you wish (they are all off to begin with), but may only enter the room once. There is no one there to help you. The door to the room is closed, and there are no windows, so you cannot see inside. How can you discover which switch operates the bulb?

# Ans:

Do the following steps:

- \* 1. Turn ON two switches, and leave one OFF.
- \* 2. Wait a few minutes
- \* 3. Turn one switch from ON to OFF. One is now ON and two are OFF
- \* 4. Enter the room. If the light is ON, it is controlled by the switch you left ON. If the light bulb is OFF, touch it. If it is warm it is controlled by the switch you turned ON and OFF. If it is cold, it is controlled by the switch you never turned on.

View All Answers

# Question - 29:

What other companies are you interviewing with?

# Ans

Companies ask this for a number of reasons, from wanting to see what the competition is for you to sniffing out whether you're serious about the industry. "Often the best approach is to mention that you are exploring a number of other similar options in the company's industry,". It can be helpful to mention that a common characteristic of all the jobs you are applying to is the opportunity to apply some critical abilities and skills that you possess. For example, you might say 'I am applying for several positions with IT consulting firms where I can analyze client needs and translate them to development teams in order to find solutions to technology problems.'

View All Answers

# Question - 30:

Do you work well on a team? How would you define teamwork?

# Ans:



# **Import Director Interview Questions And Answers**

I would define team work as getting the job done As Import Director whether that means if I have to do more then the guy next to me as long as the work gets finished.

View All Answers

#### Question - 31:

Why should we select you not others?

#### Ans:

Here you need to give strong reasons to your interviewer to select you not others. Sell yourself to your interviewer in interview in every possible best way. You may say like I think I am really qualified for the position. I am a hard worker and a fast learner, and though I may not have all of the qualifications that you need, I know I can learn the job and do it well."

View All Answers

#### Question - 32:

What's been your biggest success to date?

#### Ans:

Talk about a story / experience about how you achieved success and be sure to share details on the results and outcome. Have it highlight a strong characteristic such as leadership, work ethic and so forth.

View All Answers

#### Question - 33:

What's a time you disagreed with a decision that was made at work?

#### Ans:

Everyone disagrees with the boss from time to time, but in asking this interview question As Import Director, hiring managers want to know that you can do so in a productive, professional way. "You don't want to tell the story about the time when you disagreed but your boss was being a jerk and you just gave in to keep the peace. And you don't want to tell the one where you realized you were wrong,". Tell the one where your actions made a positive difference on the outcome of the situation, whether it was a work-related outcome or a more effective and productive working relationship.

View All Answers

# Question - 34:

Describe your academic achievements?

#### Ans:

Think of a time where you really stood out and shined within college. It could be a leadership role in a project, it could be your great grades that demonstrate your intelligence and discipline, it could be the fact that you double majored. Where have you shined?

View All Answers

# Question - 35:

How do you stay up to date with industry?

# Ano.

Discuss how you stay up to date by reading industry specific sites, magazines, and Google / yahoo news. Also make sure you stay up to date by reading the current news on the company's website.

View All Answers

# Question - 36:

How have you shown yourself to be a leader?

# Ans

Think about a time where you've rallied a group of people around a cause / idea / initiative and successfully implemented it. It could be a small or large project but the key is you want to demonstrate how you were able to lead others to work for a common cause.

View All Answers

# Question - 37:

How important is a positive attitude to you?

# Ans

Incredibly important. I believe a positive attitude is the foundation of being successful - it's contagious in the workplace, with our customers, and ultimately it's the difference maker.

View All Answers

# Question - 38:

What do you consider to be your weaknesses?

# Ans:

What your interviewer is really trying to do with this question-beyond identifying any major red flags-is to gauge your self-awareness and honesty. So, "I can't meet a deadline to save my life As Import Director" is not an option-but neither is "Nothing! I'm perfect!" Strike a balance by thinking of something that you struggle with but that you're working to improve. For example, maybe you've never been strong at public speaking, but you've recently volunteered to run meetings to help you be more comfortable when addressing a crowd.

#### Question - 39:

What challenges are you looking for in this position?

#### Ans:

A typical interview question to determine what you are looking for your in next job, and whether you would be a good fit for the position being hired for, is "What challenges are you looking for in a position As Import Director?" The best way to answer questions about the challenges you are seeking is to discuss how you would like to be able to effectively utilize your skills and experience if you were hired for the job. You can also mention that you are motivated by challenges, have the ability to effectively meet challenges, and have the flexibility and skills necessary to handle a challenging job. You can continue by describing specific examples of challenges you have met and goals you have achieved in the past.

View All Answers

#### Question - 40:

What qualities do you believe are important to have as a manager?

#### Ans:

Great managers tend to empower their employees to be successful through strong coaching. They understand how to manage relationships - this is commonly referred to emotional intelligence. They have to be able to handle both client and staff situations that require them to be calm under pressure to clearly think of solutions to complex problems. Most importantly they must be able to articulate the vision to the team and inspire them to work together to collectively achieve that goal

View All Answers

#### Question - 41:

What are your personal skills which make you a candidate for the position As Import Director?

#### Δns·

The list of crucial character traits includes patience, tact, and poise, with personal and cultural sensitivity. One needs the ability to work long hours, with much walking and some physical tasks. But the most important trait of all is to love people and to have the desire to care for them.

View All Answers

# Question - 42:

How do you handle conflicts with people you supervise?

#### Ans:

At first place, you try to avoid conflicts if you can. But once it happens and there's no way to avoid it, you try to understand the point of view of the other person and find the solution good for everyone. But you always keep the authority of your position.

View All Answers

# Question - 43:

How do you feel about giving back to the community?

# Ans:

Describe your charitable activities to showcase that community work is important to you. If you haven't done one yet, go to www.globalguideline.com - charitable work is a great way to learn about other people and it's an important part of society - GET INVOLVED!

View All Answers

# Question - 44:

Who are your role models? Why?

# Ans:

If possible, cite role models you're truly passionate about - passion is contagious and will show you're being genuine. If the role model is in the same or similar industry as the company in an executive level position, even better.

View All Answers

# Question - 45:

How do you feel about technology at the workplace in general?

# Ans:

It's a great enabler for us to collaborate better as a team, for us to reach customers more efficiently and I believe it can help any company become more efficient, leaner, and more productive.

View All Answers

# Question - 46:

Why do you want to work in this industry As Import Director?

# Ans

Make sure you research the industry first. Then find at least 3 core things about that industry that you're passionate about (for example: how their solutions impact clients, their culture, the leadership, etc)

View All Answers

# Question - 47:



# **Import Director Interview Questions And Answers**

What type of mentors do you seek out and why?

#### Ans

Think of your top 3 mentors and what attributes they exhibit that you want to emulate. Common attributes include passion, desire, will, leadership, ability to influence others, intelligence.

View All Answers

# Question - 48:

How many basketballs would fit in this room?

#### Ans:

One. You did not ask what is the maximum number of basketballs you can fit in the room.

View All Answers

#### Question - 49:

Tell me an occasion when you needed to persuade someone to do something?

#### Ans:

Interpersonal relationships are a very important part of being a successful care assistant. This question is seeking a solid example of how you have used powers of persuasion to achieve a positive outcome in a professional task or situation. The answer should include specific details.

View All Answers

#### Question - 50:

What are your salary requirements As Import Director?

#### Δns·

The #1 rule of answering this question is doing your research on what you should be paid by using site like Global Guideline. You'll likely come up with a range, and we recommend stating the highest number in that range that applies, based on your experience, education, and skills. Then, make sure the hiring manager knows that you're flexible. You're communicating that you know your skills are valuable, but that you want the job and are willing to negotiate.

View All Answers

# Question - 51:

Do you have any questions for me?

#### Ans:

Good interview questions to ask interviewers at the end of the job interview include questions on the company growth or expansion, questions on personal development and training and questions on company values, staff retention and company achievements.

View All Answers

# Question - 52:

How do you plan to go by an example for your subordinates?

# Ans:

Sticking to the rules by yourself, working hard and not mind participating on basic tasks is a good answer.

View All Answers

# Question - 53:

Why do you want to work As Import Director for this organisation?

# Ans:

Being unfamiliar with the organisation will spoil your chances with 75% of interviewers, according to one survey, so take this chance to show you have done your preparation and know the company inside and out. You will now have the chance to demonstrate that you've done your research, so reply mentioning all the positive things you have found out about the organisation and its sector etc. This means you'll have an enjoyable work environment and stability of employment etc - everything that brings out the best in you.

View All Answers

# Question - 54:

Give an example of a time you successfully worked As Import Director on a team?

# Ans:

On the whole I prefer to stick to doing what I'm told rather than setting myself up to fail by doing things off my own bat. But there was this one time when I suggested to my boss at the pizza parlor that she try offering an 'all you can eat' deal to students to boost trade on Mondays. She thought it was an interesting idea but nothing ever came of it.

View All Answers

# Question - 55:

Explain me about your experience working in this field As Import Director?

# Ans:

I am dedicated, hardworking and great team player for the common goal of the company I work with. I am fast learner and quickly adopt to fast pace and dynamic area. I am well organized, detail oriented and punctual person.

#### Question - 56:

Do you have any question regarding this job As Import Director?

#### Ans:

Never ask Salary, perks, leave, place of posting, etc. regarded questions. Try to ask more about the company to show how early you can make a contribution to your organization like. "Sir, with your kind permission I would like to know more about induction and developmental programs?" OR Sir, I would like to have my feedback, so that I can analyze and improve my strengths and rectify my shortcomings.

View All Answers

#### Question - 57:

What is your desired salary As Import Director?

#### Anc.

Bad Answer: Candidates who are unable to answer the question, or give an answer that is far above market. Shows that they have not done research on the market rate, or have unreasonable expectations.

Good answer: A number or range that falls within the market rate and matches their level of mastery of skills required to do the job.

View All Answers

#### Question - 58:

How have you changed in the last five years?

#### Ans:

All in a nutshell. But I think I've attained a level of personal comfort in many ways and although I will change even more in the next 5-6 years I'm content with the past 6 and what has come of them.

View All Answers

#### Question - 59:

What do you think we could do better or differently?

#### Ans:

This is a common one at startups. Hiring managers want to know that you not only have some background on the company, but that you're able to think critically about it and come to the table with new ideas. So, come with new ideas! What new features would you love to see? How could the company increase conversions? How could customer service be improved? You don't need to have the company's four-year strategy figured out, but do share your thoughts, and more importantly, show how your interests and expertise would lend themselves to the job.

View All Answers

# Question - 60:

How would you motivate your team members to produce the best possible results?

# Ans:

Trying to create competitive atmosphere, trying to motivate the team as a whole, organizing team building activities, building good relationships amongst people.

View All Answers

# Question - 61:

What do you know about the company?

# Ans:

Any candidate can read and regurgitate the company's "About" page. So, when interviewers ask this, they aren't necessarily trying to gauge whether you understand the mission-they want to know whether you care about it. Start with one line that shows you understand the company's goals, using a couple key words and phrases from the website, but then go on to make it personal. Say, "I'm personally drawn to this mission because..." or "I really believe in this approach because..." and share a personal example or two.

View All Answers

# Question - 62:

What was the most important task you ever had?

# Ans:

There are two common answers to this question that do little to impress recruiters:

- \* 'I got a 2.1'
- \* 'I passed my driving test'

No matter how proud you are of these achievements, they don't say anything exciting about you. When you're going for a graduate job, having a degree is hardly going to make you stand out from the crowd and neither is having a driving licence, which is a requirement of many jobs.

View All Answers

# Question - 63:

Give me an example of an emergency situation that you faced. How did you handle it?

# Ans

There was a time when one of my employers faced the quitting of a manager in another country. I was asked to go fill in for him while they found a replacement and stay to train that person. I would be at least 30 days. I quickly accepted because I knew that my department couldn't function without me.

#### Question - 64:

Are you planning to continue your studies and training As Import Director?

#### Ans:

If asked about plans for continued education, companies typically look for applicants to tie independent goals with the aims of the employer. Interviewers consistently want to see motivation to learn and improve. Continuing education shows such desires, especially when potentials display interests in academia potentially benefiting the company.

Answering in terms of "I plan on continuing my studies in the technology field," when offered a question from a technology firm makes sense. Tailor answers about continued studies specific to desired job fields. Show interest in the industry and a desire to work long-term in said industry. Keep answers short and to the point, avoiding diatribes causing candidates to appear insincere.

View All Answers

#### Question - 65:

What are your salary expectations As Import Director?

#### Ans:

This question is like a loaded gun, tricky and dangerous if you're not sure what you are doing. It's not uncommon for people to end up talking salary before really selling their skills, but knowledge is power as this is a negotiation after all. Again, this is an area where doing your research will be helpful as you will have an understanding of average salary.

One approach is asking the interviewer about the salary range, but to avoid the question entirely, you can respond that money isn't a key factor and you're goal is to advance in your career. However, if you have a minimum figure in mind and you believe you're able to get it, you may find it worth trying.

View All Answers

# Question - 66:

How many square feet of pizza are eaten in the United States each month?

#### Ans:

This is a classic guesstimate question where you need to think aloud. And so first off you round the U.S. population to 300 million people (it's actually about 315 million but rounding will be much easier and your interviewer will not score you lower for rounding). Then estimate how many people eat pizza. A decent educated guess is two out of every three people, or 200 million. Now let's say the average pizza-eating person eats pizza twice a month, and eats two slices at a time. That's four slices a month. If the average slice of pizza is perhaps six inches at the base and 10 inches long, then the slice is 30 square inches of pizza. So, four pizza slices would be 120 square inches (30 times 4).

Since one square foot equals 144 square inches (12 times 12), let's assume that each person who eats pizza eats one square foot per month. Since there are 200 million pizza-eating Americans, 200 million square feet of pizza are consumed in the U.S. each month. To summarize: 300 million people in America, 200 million eat pizza, average slice of pizza is six inches at the base and 10 inches long or 30 square inches, average American eats four slices of pizza a month, four pieces times 30 square inches equals 120 square inches (one square foot is 144 square inches), so let's assume one square foot per person, and thus one square foot times 200 million people equals 200 million square feet of pizza a month.

View All Answers

# Question - 67:

Do you have good computer skills?

# Ans:

It is becoming increasingly important for medical assistants to be knowledgeable about computers. If you are a long-time computer user with experience with different software applications, mention it. It is also a good idea to mention any other computer skills you have, such as a high typing rate, website creation, and more.

View All Answers

# Question - 68:

Why should the we hire you as this position As Import Director?

# Ans:

This is the part where you link your skills, experience, education and your personality to the job itself. This is why you need to be utterly familiar with the job description as well as the company culture. Remember though, it's best to back them up with actual examples of say, how you are a good team player.

View All Answers

# Question - 69:

Where do you see yourself professionally five years from now As Import Director?

# Ans:

Demonstrate both loyalty and ambition in the answer to this question. After sharing your personal ambition, it may be a good time to ask the interviewer if your ambitions match those of the company.

View All Answers

# Question - 70:

How do you think I rate as an interviewer?

# Ans:

I think you did fine. I'm sure you've conducted a lot of interviews, and it's probably second nature for you now. Thanks for taking the time to meet with me today. I'm sure you have a lot of things you have to juggle every day.

I'd say you rate at least ten out of ten. The questions you asked seemed spot on. I can tell you guys are working hard to find the perfect applicant for the job. I'm glad I could meet with you.

#### Question - 71:

What would your first 30, 60, or 90 days look like in this role As Import Director?

#### Ans:

Start by explaining what you'd need to do to get ramped up. What information would you need? What parts of the company would you need to familiarize yourself with? What other employees would you want to sit down with? Next, choose a couple of areas where you think you can make meaningful contributions right away. (e.g., "I think a great starter project would be diving into your email marketing campaigns and setting up a tracking system for them.") Sure, if you get the job, you (or your new employer) might decide there's a better starting place, but having an answer prepared will show the interviewer where you can add immediate impact-and that you're excited to get started.

View All Answers

#### Question - 72:

How do you act when you encounter competition?

#### Ans:

This question is designed to see if you can rise the occasion. You want to discuss how you are the type to battle competition strongly and then you need to cite an example if possible of your past work experience where you were able to do so.

View All Answers

# Question - 73:

What would you like to have accomplished by the end of your career?

#### Ans:

Think of 3 major achievements that you'd like to accomplish in your job when all is said and done - and think BIG. You want to show you expect to be a major contributor at the company. It could be creating a revolutionary new product, it could be implementing a new effective way of marketing, etc.

View All Answers

#### Question - 74:

Explain me about a time when you reached a goal within a tight deadline?

#### Ans:

I work well under pressure to meet deadlines without jeopardizing the quality of my work. I have always worked in a fast pace environment where we are constantly under pressure to achieve best results within a time frame.

View All Answers

# Question - 75:

Have you got any questions?

# Ans:

This is your final opportunity to persuade the interviewer that you are the right candidate for the job. Now is not the time to ask questions about holidays, pay or pensions - all these things can be asked later when you get an offer of employment. Now is the time to ask about any reservations that the interviewer may have about your suitability for the role. You will then give yourself one last chance to persuade the interviewer that you are the right candidate for the job.

your suitability for the role. You will then give yourself one last chance to persuade the interviewer that you are the right candidate for the job.

Example Thank you. I think we have covered everything. Before we finish the interview I would like to take the opportunity to ask if you have any reservations about my suitability for this role?

View All Answers

# Question - 76:

What features of your previous jobs have you disliked?

# Ans:

It's easy to talk about what you liked about your job in an interview, but you need to be careful when responding to questions about the downsides of your last position. When you're asked at a job interview about what you didn't like about your previous job, try not to be too negative. You don't want the interviewer to think that you'll speak negatively about this job or the company should you eventually decide to move on after they have hired you.

View All Answers

# Question - 77:

What type of work environment do you prefer?

# Ans:

Ideally one that's similar to the environment of the company you're applying to. Be specific.

View All Answers

# Business and Economy Most Popular & Related Interview Guides

- 1 : Accounts Payable Interview Questions and Answers.
- 2: Purchasing Officer Interview Questions and Answers.
- 3: Taxation Interview Questions and Answers.
- 4: Insurance Interview Questions and Answers.
- 5: Accounts Receivable (AR) Interview Questions and Answers.
- 6: Economics Interview Ouestions and Answers.
- 7: Accounts Officer Interview Questions and Answers.
- 8: Business Executive Development Interview Questions and Answers.
- 9: General Ledger Interview Questions and Answers.
- 10: CA (Chartered Accountants) Interview Questions and Answers.

Follow us on FaceBook www.facebook.com/InterviewQuestionsAnswers.Org

Follow us on Twitter <a href="http://twitter.com/InterviewQA">http://twitter.com/InterviewQA</a>

For any inquiry please do not hesitate to contact us.

Interview Questions Answers.ORG Team <a href="http://InterviewQuestionsAnswers.ORG/">http://InterviewQuestionsAnswers.ORG/</a> support@InterviewQuestionsAnswers.ORG