# Field Contact Person Job Interview Questions And Answers



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## Field Contact Person Interview Questions And Answers Guide.

#### Question - 1:

What is your greatest fear?

#### Ans:

We all have fears. It's okay to discuss them. Just don't dive too deeply into them. Discuss how you would work to overcome your fears. You don't want to seem weak. You want to acknowledge it's out there but that you'll be able to work through it.

View All Answers

#### Question - 2:

Tell me about a time when you had to give someone difficult feedback Regarding Field Contact Person?

#### Ans:

By asking this question, your interviewer hopes to learn whether you can communicate effectively, address issues in the workplace and motivate others during difficult times. Giving negative feedback requires honesty, thoughtfulness and tact. Answering this question well can help show an interviewer that you would be a good fit for a managerial position or a position that involves working closely with others.

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#### Question - 3:

What is your dream job?

#### Ans:

There is almost no good answer to this question, so don't be specific. If you tell the interviewer that the job you're applying for with his/her company is the perfect job you may loose credibility if you don't sound believable (which you probably won't if you're not telling the truth.) If you give the interviewer some other job the interviewer may get concerned that you'll get dissatisfied with the position if you're hired. Again, don't be specific. A good response could be, "A job where my work ethic and abilities are recognized and I can make a meaningful difference to the organization."

#### <u>View All Answers</u>

#### Question - 4:

What have you done to improve yourself in the last year Regarding Field Contact Person?

#### Ans:

Discuss how you've improved yourself through work experiences, books you've read, classes, club(s) / extracurricular activities and describe the process on how it's happened. For example: I've improved my presentation skills tremendously because I've had to do 2 presentations this year for my communications class.

#### Question - 5:

How long do you want to work for us if we hire you?

#### Ans:

Here being specific is probably not the best approach. You may consider responding, "I hope a very long time." Or "As long as we're both happy with my performance."

#### View All Answers

#### Question - 6:

What do you like to do for fun?

#### Ans:

Be open to sharing hobbies and activities that you enjoy. Make sure you're genuine about it and don't list off things you don't really like because if they ask you a follow up question it'll be harder for you to answer.

#### View All Answers



#### Question - 7:

Why do you want to work for this company?

#### Ans:

Again be honest. The interviewer will be able to sense very quickly if you're be disingenuous. Your answer should be base on your person reasons, career aspirations as well as research you've performed on the company. The most important thing you should do is make sure to relate your answer to your long-term career goals.

#### Question - 8:

What five words would be describe you as Field Contact Person?

#### Ans:

The hiring manager requests this of you because she wants to know more about your individual personality. This list can reveal a lot to her about who you are and how you might fit into the workplace. Your answer also gives the manager an indication of your self-perception, which is a good indicator of the type of employee you will be.

View All Answers

#### Question - 9:

Did you consider yourself a team player?

#### Ans:

Of course you're a team player - who isn't. But a simple yes probably isn't the response the interviewer is looking for. Be ready to provide specific example of how you've worked as part of a cohesive team to get things accomplished and how you've focus on team performance rather than individual performance. Make sure not to brag as this will make it appear as that you're more concerned about your own performance and accomplishments than those of the team.

#### Question - 10:

How do you handle confidentiality in your work?

#### Ans:

Often, interviewers will ask questions to find out the level of technical knowledge Regarding Field Contact Person that a candidate has concerning the duties of a care assistant. In a question such as this, there is an opportunity to demonstrate professional knowledge and awareness. The confidentiality of a person's medical records is an important factor for a care assistant to bear in mind.

#### View All Answers

#### Question - 11:

How do you rate yourself in computer skills? Please describe the programs and software that you can use well?

#### Ans:

Ideally you want to able to type quickly, have the ability to effectively use Microsoft Office, and more importantly be able to quickly adapt to computer / technology skills. More and more it's become an integral part of work. If the job doesn't require technology skills - then this question shouldn't be asked!

#### View All Answers

#### Question - 12:

Tell me about a problem that you've solved in a unique or unusual way. What was the outcome? Were you happy or satisfied with it?

#### Ans:

In this question the interviewer is basically looking for a real life example of how you used creativity to solve a problem.

#### View All Answers

#### Question - 13:

What makes you right for this position?

#### Ans:

This question can be tricky because you need to show your worth Regarding Field Contact Person without sounding cocky or arrogant. Research the business ahead of time and become familiar with its mission and values. Take the time to figure out how your personal qualities fit the needs of the business and use that fit to provide your answer.

View All Answers

#### Question - 14:

Why are you interested in working Regarding Field Contact Person for [insert company name here]?

#### Ans:

Bad Answer: They don't have a good reason, or provide a generic answer, "I think it represents a great opportunity." Good answer: One that shows they've done research on the company, and are truly excited about specific things they can do at the job. This not only shows enthusiasm for the work and basic preparation skills, gives you clues about the cultural fit.

#### View All Answers

#### Question - 15:

Have you ever you have been in a position Regarding Field Contact Person where you've had to fire someone? How did you feel about that experience?

#### Ans:



Be very thoughtful about your answer. This is a very serious matter for most companies and requires a very serious answer. You need to express that you will do it when it is the right thing to do but you don't want to give the impression that you're callus to the process. Don't forget that firing is not the same as laying someone off - it typically is for the direct benefit of the company.

View All Answers

#### Question - 16:

Do you know anyone working with this organization?

#### Ans:

It would be great if you did - then you could potentially use them as a referral if they thought highly of you.

View All Answers

#### Question - 17:

Explain what are your strengths Regarding Field Contact Person?

#### Ans:

Bad Answer: Candidate is unprepared for question or only gives generic answers.

This is the most common job interview question - everybody should be expecting it. If they don't seem prepared, or give a fairly stock answer, it's probably a bad sign.

Good answer: The consensus is to go for quality, not quantity here. Candidates should give a short list of strengths, and back each one up with examples that illustrate the strength. Also, they should explain how these strengths will be useful in the job you're applying for, and use this question to say something interesting about themselves.

View All Answers

#### Question - 18:

If you were hiring a person for this job Regarding Field Contact Person, what would you look for?

#### Ans:

Discuss qualities you possess required to successfully complete the job duties.

#### View All Answers

Question - 19:

Describe your work ethic?

#### Ans:

While discussing this, be sure to stress specific examples of what you bring to the company. Good qualities include resolve to fulfill job responsibilities, optimism, and a desire to be as efficient as possible while at work.

View All Answers

#### Question - 20:

When were you most satisfied in your job Regarding Field Contact Person?

#### Ans:

I'm a people person. I was always happiest and most satisfied when I was interacting with community residents, making sure I was able to meet their needs and giving them the best possible comfort in a tough situation. It was my favorite part of the job, and it showed. Part of the reason I'm interested in this job is that I know I'd have even more interaction with the public, on an even more critical level.

View All Answers

#### Question - 21:

Are you good at working in a team Regarding Field Contact Person?

#### Ans:

Before you answer, consider how you best contribute to a team:

- \* Do you get along easily with people?
- \* Are you an effective collaborator?
  \* Can you communicate with people from various backgrounds and with different personalities?
- \* Can you motivate people?
- \* Do you know how to push back tactfully?
- \* Can you mediate conflicts?
- \* Can you deal with difficult personalities?

View All Answers

#### Question - 22:

What have you learned from mistakes on this job?

#### Ans:

Candidates without specific examples often do not seem credible. However, the example shared should be fairly inconsequential, unintentional, and a learned lesson should be gleaned from it. Moving ahead without group assistance while assigned to a group project meant to be collaborative is a good example. <u>View All Answers</u>

#### Question - 23:

Top 12 Stress Based Interview Questions Regarding Field Contact Person:



#### Ans:

Some jobs require employees to work under stress, and some interviewers just like to see how applicants handle stressful questions.

There are many questions designed for putting the interviewee into an awkward situation, or throwing them off, to see how they do under stress. Here are some samples.

- 1. How do you feel this interview is going Regarding Field Contact Person?
- 2. How would you handle undeserved criticism from a superior?
- 3. How many other jobs are you applying for?
- 4. What would you do if you saw a colleague stealing supplies or equipment?
- 5. What did you do when you had a boss you didn't get along with?6. What would you do if a colleague took credit for your idea, and got a promotion?
- 7. Was the stress of your previous job too much for you?
- 8. What would you do if a colleague admitted to lying on their resume to get the job?
- 9. What would you do if a customer verbally insulted you in front of co-workers?
- 10. What would you change about the design of a baseball hat?
- 11. Why were you fired from your previous job Regarding Field Contact Person?
- 12. How successful do you think you've been so far?

View All Answers

#### Question - 24:

Do you work well within a team?

#### Ans:

Some people are thrown when they are asked this Field Contact Person question when they are applying for a position to work alone. Every company works as a team, so you are a good team player, give an example of when you have worked well within a team.

#### Question - 25:

Tell me about a time when you had to make a decision without all the information you needed. How did you handle it Regarding Field Contact Person? Why? Were you happy with the outcome?

#### Ans:

In many scenarios, you will not have all the information needed. The key is to make the best possible decision based on what you deem to be a sufficient amount of information.

### <u>View All Answers</u>

#### Question - 26:

Describe your vision of your perfect dream job?

#### Ans:

Ideally, the role you're applying for either is that dream job or will help you get to it. If it's going to help you get there, describe the elements of that job role that you are passionate about so that it ties to the vision of what your dream job is. Be honest and talk about the type of work environment, management team / leadership, coworkers, culture, vision and products/services you'd like your dream job to entail.

#### View All Answers

#### Question - 27:

What differentiates you from the competition?

#### Ans:

Think about what you bring to the table that you truly believe is unique - the easiest way to do is to think of your own personal stories that demonstrate your work ethic, skills, and dedication. Most people have some or all of those skills, but the unique stories are what make people stand out in interviews.

#### Question - 28:

How will you approach learning this "new" job Regarding Field Contact Person?

#### Ans:

Interview peers and leaders/managers, read industry news, practice the skill sets needed, absorb information on the job as much as possible.

#### <u>View All Answers</u>

#### Question - 29:

Would you describe yourself as more analytical or interpersonal?

#### Ans:

If you answer either, just make sure you explain why. For example, "I would consider myself to be more analytical because I'm good at examining a data set and then understanding how to interpret it in a business environment." or "I'm more of interpersonal person because I enjoy working and collaborating with my teammates and clients"

#### View All Answers

#### Question - 30:

What differentiates this company from other competitors?

#### Ans:

Be positive and nice about their competitors but also discuss how they are better than them and why they are the best choice for the customer. For example:



"Company XYZ has a good product, but I truly believe your company has a 3-5 year vision for your customer that aligns to their business needs." *View All Answers* 

#### Question - 31:

Do you like being around people?

#### Ans:

People skills are a necessity for medical assistants. When answering this question, be sure to show that you enjoy interacting and working with others and that you also derive great enjoyment from helping others. This will show that you are a team player and that you would be a valuable team member Regarding Field Contact Person.

### <u>View All Answers</u>

#### Question - 32:

Do you work better on a team, with just one partner, or alone?

#### Ans:

Ideally you can handle all three well, but you may have a personal preference for one or a few. The key is to make sure you understand what the job is looking for and to pair your answer with that (assuming it's true)

#### <u>View All Answers</u>

#### Question - 33:

How open are you to relocation?

#### Ans:

If you're not, then say you're not. Don't lie about it just to get the job. There's no point if you won't move for the job anyway and lying is unethical. If you are open to relocation Regarding Field Contact Person, let them know which areas you'd be willing to relocate to.

#### Question - 34:

What are the qualities of a good leader Regarding Field Contact Person? A bad leader?

#### Ans:

A good leader provides constructive criticism, motivates and inspires, coaches the mentee to be successful with their set of skills, and encourages them to push themselves. A bad leader only cares about his/her own interests and does not look out for the success of his/her staff.

#### Question - 35:

If someone had to say something negative to you, what would they say?

#### Ans:

Again, be honest about sharing a story here about someone who may not have gotten along with you in the office here and explain how you were able to fix that relationship or change your attitude/action to be a better person / coworker.

<u>View All Answers</u>

#### Question - 36:

If you look at a clock and the time is 3:15, what's the angle between the hour and the minute hands?

#### Ans:

Usually, if the answer to a brainteaser seems too easy, chances are the answer's wrong. And in this case, the answer is not zero degrees. The hour hand, remember, moves as well. That is, in addition to the minute hand. And so, at 3:15, the hour hand and the minute hand are not on top of each other. In fact, the hour hand has moved a quarter of the way between the 3 and 4. This means it's moved a quarter of 30 degrees (360 degrees divided by 12 equals 30). So the answer, to be exact, is seven and a half degrees (30 divided by four).

#### View All Answers

#### Question - 37:

How would you be an asset to us Regarding Field Contact Person?

#### Ans:

Think again about the job specification and the skills needed for this role Regarding Field Contact Person. Have a paragraph prepared highlighting how you will be able to do the job and what you can bring to the team. It goes without saying that this paragraph should be positive. <u>View All Answers</u>

Question - 38:

What motivates you to succeed?

#### Ans:

Your interviewer will likely want to know the reasons why you will remain motivated to do your best during your employment with the company Regarding Field Contact Person. Perhaps you are interested in being challenged, but you may also have interest in being recognized for your hard work in the form of the number of sales you can attain. A great example answer for this question is "I always do my best in everything, including my job. I take pride in my success, and I also want the company for which I work to be successful. Being affiliated with a company that is known for its excellence is very important to me."

View All Answers



#### Question - 39:

How would you impact the company?

#### Ans:

Consider first the role that you're applying for and then think of 3 ways where you could potentially impact the company's bottom line and top line. Then consider how you impact the company in a creative manner (how do you help productivity, the development of new products, marketing etc - of course this part is specific to the role you're applying for)

<u>View All Answers</u>

#### Question - 40:

Can you perform Internet research? Please describe to me your steps in doing so?

#### Ans:

Internet research can entail Google searches, industry sites, news articles, social networks and company websites.

View All Answers

#### Question - 41:

Tell me about the last time you missed a goal or deadline?

#### Ans:

Unless you're a completely perfect person, chances are you've messed up before on a goal/deadline. If so, discuss how you fell short and what you would have done in retrospect to achieve it.

#### View All Answers

#### Question - 42:

What is your ideal working environment?

#### Ans:

Describe your ideal working environment. Do you like flexibility with work hours? Do you like working in a cubicle or independently? Do you like to be micro managed or empowered? Do you like to work on your own or in a team? Do you like being driven by metrics in your role? How much responsibility do you want? *View All Answers* 

#### Question - 43:

What's been your biggest failure to date?

#### Ans:

Describe your biggest failure and discuss what you've learned from it and ideally how you've been successful since because of that lesson.

#### View All Answers

#### Question - 44:

How would you describe your approach to Field Contact Person?

#### Ans:

In more general terms, a question such as this gives a candidate the opportunity to talk about their professional philosophy and skills. While the question is general in nature, the best answers are usually quite specific, picking one or two points and exemplifying them with instances from personal history.

#### Question - 45:

What is it about this position Regarding Field Contact Person that attracts you the most?

#### Ans:

Use your knowledge of the job description to demonstrate how you are a suitable match for the role. *View All Answers* 

#### Question - 46:

What do you know about this company?

#### Ans:

Research the company on Google by searching recent news (to remain current on them) and their website. Make sure you understand their products / services, vision, competitive differentiators, and work culture.

View All Answers

#### Question - 47:

What makes a product successful?

#### Ans:

Basing on the monetization, these questions give you the chance to prove your personal try. Do not show extremely your optimism and pursue the unreality. Give your answers the reality.

It is useful to predict a five to ten- year- scenario of expectations in order to gain your targets that you set up and it is the period of time to see how your plans and targets are performed. Therefore, the quality of the product and marketability of the mentioned industry need to be highlighted. This will help you to achieve the interviewer's attention and

Therefore, the quality of the product and marketability of the mentioned industry need to be highlighted. This will help you to achieve the interviewer's attention and insurance to you personality and you can get the honest and long- term goals.



#### View All Answers

#### Question - 48:

How do you continue learning on a daily basis? Why is continuous improvement necessary Regarding Field Contact Person?

#### Ans:

You can learn on the job, through books and magazines, through social networks, blogs, seminars, mentors and so on. Continuous improvement is important because the one thing in life that is constant is change. And you have to continue to push yourself day in and day out to be the best.

#### Question - 49:

What do you know about our competition?

#### Ans:

Make sure you do your research on their competitors. You can find this by going to yahoo finance and click on their competitors (if they are public). From there research the news on them and go to their websites to understand their positioning on solutions and vision. You can also research local regional companies that are their competitor (if it's a smaller private company on a regional scale) by simply typing in similar product offerings in the Google search followed by the city. Make sure you know their competitor's vision, products, culture, and how they are differentiated against their competition (and if they're not, how they could be)

#### View All Answers

#### Question - 50:

What are ideas or initiatives you've led and what was the outcome?

#### Ans:

Describe your most unique ideas and initiatives that had the best results for the company. Make sure you highlight your creativity, your results, your diligence and your ability to execute.

#### View All Answers

#### Question - 51:

What general trends do you see in our industry?

#### Ans:

Examine what's happened in the industry in the last 5 - 10 years and how it's evolved and then look at what both the company and analysts are saying about the future of that industry in which that company competes in. Read trade magazines / online sources in that industry as well to make sure you stay up to date on trends.

#### Question - 52:

Have you got any questions?

#### Ans:

This is your final opportunity to persuade the interviewer that you are the right candidate for the job. Now is not the time to ask questions about holidays, pay or pensions - all these things can be asked later when you get an offer of employment. Now is the time to ask about any reservations that the interviewer may have about your suitability for the role. You will then give yourself one last chance to persuade the interviewer that you are the right candidate for the job. Example Thank you. I think we have covered everything. Before we finish the interview I would like to take the opportunity to ask if you have any reservations about my suitability for this role?

View All Answers

#### Question - 53:

How long will it take for you to make a significant contribution?

#### Ans:

First define significant contribution - once you do that - lay out a timeline plan in which you think you can achieve that. *View All Answers* 

#### Question - 54:

If I were to give you this salary you requested but let you write your job description for the next year, what would it say?

#### Ans:

It should say the same thing - after all - if you think this salary is fair then it should suit the responsibilities! <u>View All Answers</u>

#### Question - 55:

What aspect of supervision do you find the most difficult?

#### Ans:

Managing different personalities and keeping them focused on the goal at hand. View All Answers

#### Question - 56:

Does your boss know you're here today?



#### Ans:

Usually, you probably haven't told your boss for obvious reasons. So it's ok to say that they do not. You don't want to upset the balance at your current job after all and nothing is guaranteed in an interview. The interviewer should understand this stance.

#### <u>View All Answers</u>

#### Question - 57:

What do you expect to be earning in 5 years Regarding Field Contact Person?

#### Ans:

Discuss how you expect yourself to be excellent at your job. Thus, it would be reasonable to expect pay that is based on the merit of your work.

View All Answers

#### Question - 58:

Do you like to start personal relationships with other employees?

#### Ans:

Well, the right answer is yes and no. Good personal relations can improve the overall performance of a team. But on the other hand, you should not let your emotions to affect your decisions in work.

#### View All Answers

#### Question - 59:

What type of work environment do you prefer?

#### Ans:

Ideally one that's similar to the environment of the company you're applying to. Be specific. *View All Answers* 

#### Question - 60:

What is your desired salary Regarding Field Contact Person?

#### Ans:

Bad Answer: Candidates who are unable to answer the question, or give an answer that is far above market. Shows that they have not done research on the market rate, or have unreasonable expectations.

Good answer: A number or range that falls within the market rate and matches their level of mastery of skills required to do the job.

View All Answers

#### Question - 61:

How do you handle stressful situations?

#### Ans:

By remaining calm, weighing out all my options and executing a plan to get the situation resolve .

View All Answers

#### Question - 62:

Why are you leaving your current job?

#### Ans:

This is a toughie, but one you can be sure you'll be asked. Definitely keep things positive-you have nothing to gain by being negative about your past employers. Instead, frame things in a way that shows that you're eager to take on new opportunities and that the role you're interviewing for is a better fit for you than your current or last position. For example, "I'd really love to be part of product development from beginning to end, and I know I'd have that opportunity here." And if you were let go? Keep it simple: "Unfortunately, I was let go," is a totally OK answer.

View All Answers

#### Question - 63:

Give an example of a time you successfully worked Regarding Field Contact Person on a team?

#### Ans:

On the whole I prefer to stick to doing what I'm told rather than setting myself up to fail by doing things off my own bat. But there was this one time when I suggested to my boss at the pizza parlor that she try offering an 'all you can eat' deal to students to boost trade on Mondays. She thought it was an interesting idea but nothing ever came of it.

View All Answers

#### Question - 64:

What was the biggest professional risk you have taken and what was the outcome?

#### Ans:

First discuss how you weighed the pros and cons of the risk and the results you'd believe you could achieve. Then discuss the action plan you put into place for it and outline that step by step. Then discuss the outcome and if it wasn't optimal talk about what you would do differently in hindsight. <u>View All Answers</u>

#### Question - 65:



When was the last time something upset you at work? What did you do?

#### Ans:

Almost everyone has an emotional moment related to work at some point - you're not alone. The key is to learn why you reacted that way and to focus not on the problem but HOW to resolve it. Another key component is to be aware of your emotional response so that you can learn to control it in the future in a calm way.

#### Question - 66:

Tell me the difference between good and exceptional?

#### Ans:

Good gets the job done on time and is high quality. Exceptional is a game changer - it stands out, it's creative, it's above and beyond expectations. Tell the interviewer a story about how you were exceptional.

#### Question - 67:

View All Answers

Give me an example of an emergency situation that you faced. How did you handle it?

#### Ans:

There was a time when one of my employers faced the quitting of a manager in another country. I was asked to go fill in for him while they found a replacement and stay to train that person. I would be at least 30 days. I quickly accepted because I knew that my department couldn't function without me.

#### Question - 68:

Describe to me the position Regarding Field Contact Person you're applying for?

#### Ans:

This is a "homework" question, too, but it also gives some clues as to the perspective the person brings to the table. The best preparation you can do is to read the job description and repeat it to yourself in your own words so that you can do this smoothly at the interview.

#### View All Answers

#### Question - 69:

Why should the we hire you as this position Regarding Field Contact Person?

#### Ans:

This is the part where you link your skills, experience, education and your personality to the job itself. This is why you need to be utterly familiar with the job description as well as the company culture. Remember though, it's best to back them up with actual examples of say, how you are a good team player. *View All Answers* 

#### Question - 70:

What's the least rewarding work you've ever done and why?

#### Ans:

Describe work you've done that you feel doesn't take advantage of your full potential. For example, "I once had to make paper copies for my job and I feel it didn't take full advantage of my skills. However, it did teach me to be humble in my work and to appreciate a good opportunity when it arose to use my skills"

#### Question - 71:

What is your biggest achievement?

#### Ans:

Quality work to be is about doing work to the require or set standard, which is very important when it comes to warehouse operations. *View All Answers* 

#### Question - 72:

Give me an example of when you competed hard and won?

#### Ans:

You can reference many different areas here when discussing a story of where you won in competition: Work experience (ideal), sports, clubs, classes, projects. View All Answers

#### Question - 73:

Explain an idea that you have had and have then implemented in practice?

#### Ans:

Often an interview guide will outline the so-called 'STAR' approach for answering such questions; Structure the answer as a situation, task, action, and result: what the context was, what you needed to achieve, what you did, and what the outcome was as a result of your actions. <u>View All Answers</u>

#### Question - 74:

What's a time you exercised leadership?



#### Ans:

Depending on what's more important for the the role, you'll want to choose an example that showcases your project management skills (spearheading a project from end to end, juggling multiple moving parts) or one that shows your ability to confidently and effectively rally a team. And remember: "The best stories include enough detail to be believable and memorable,". Show how you were a leader in this situation and how it represents your overall leadership experience and potential. View All Answers

#### Question - 75:

How have you changed in the last five years?

#### Ans:

All in a nutshell. But I think I've attained a level of personal comfort in many ways and although I will change even more in the next 5-6 years I'm content with the past 6 and what has come of them.

View All Answers

#### Question - 76:

Why do you want to work Regarding Field Contact Person for this organisation?

#### Ans:

Being unfamiliar with the organisation will spoil your chances with 75% of interviewers, according to one survey, so take this chance to show you have done your preparation and know the company inside and out. You will now have the chance to demonstrate that you've done your research, so reply mentioning all the positive things you have found out about the organisation and its sector etc. This means you'll have an enjoyable work environment and stability of employment etc - everything that brings out the best in you. 

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